

PUBLIC CONTRACTING INSTITUTE MASTER CALENDAR 2020

REPEATING LIVE SEMINARS OFFERED IN PARTNERSHIP WITH GEORGE MASON UNIVERSITY

Accounting and Auditing for Government Contracts

[Feb 3-4](#)

[May 11-12](#)

[Aug 11-12](#)

[Nov 3-4](#)

Contract Changes and Equitable Adjustments

[Jan 22-23](#)

[May 19-20](#)

[Sep 30-Oct 1](#)

Cost Accounting Standards (CAS)

[Jan 15-16](#)

[Aug 26-27](#)

Cost and Price Analysis

[Feb 5-6](#)

[May 13-14](#)

[Aug 18-19](#)

[Nov 5-6](#)

Ethics and Compliance in Government Contracting

[Mar 3](#)

[May 4](#)

[Sept 15](#)

Government Contracting Fundamentals

[Jan 27-29](#)

[Mar 30-Apr 1](#)

[Jul 13-15](#)

[Oct 21-23](#)

[Dec 7-9](#)

Master's Academy in Government Contracting

[January 13-17 \(FL\)](#)

[Feb 24-28](#)

[Apr 27-May 1](#)

[Aug 3-7](#)

[Nov 16-20](#)

Navigating the FAR: Practical Applications

[Jan 30-31](#)

[Apr 2-3](#)

[Jul 16-17](#)

[Oct 19-20](#)

[Dec 10-11](#)

Negotiation Strategies and Techniques

[Mar 4-5](#)

[May 5-6](#)

[Sep 16-17](#)

Preparing Winning Proposals

[Feb 19-20](#)

[Jun 2-3](#)

Timekeeping for Government Contractors

[Mar 11](#)

[Aug 13](#)

[Nov 2](#)

PUBLIC CONTRACTING INSTITUTE MASTER CALENDAR 2020

REPEATING LIVE SEMINARS OFFERED BY PCI

Advanced Incurred Cost
Submission Workshop

[Feb 12 \(DC\)](#)
[May 6 \(DC\)](#)
[October 21 \(DC\)](#)

Advanced Fundamentals

[March 10-11 \(FL\)](#)
[May 20-21 \(DC\)](#)
[July 15-16 \(WA\)](#)

Advanced Other Transactions
Workshop

[April 16 \(DC\)](#)

Appropriations Law

[October 14-15 \(DC\)](#)

Business Systems

[Feb 5-6 \(DC\)](#)
[March 31-April 1 \(FL\)](#)
[Oct 27-28 \(DC\)](#)

CAS Cost Impacts

[January 29-30 \(DC\)](#)
[October 6-7 \(DC\)](#)

Contract Closeout

[Feb 13 \(DC\)](#)
[May 7 \(DC\)](#)
[October 22 \(DC\)](#)

Contract Cost Accounting Deep
Dive

[February 18-20 \(DC\)](#)
[April 7-9 \(FL\)](#)
[July 21-23 \(DC\)](#)

Commercial/Government
Contracting Convergence

[March 17-18 \(DC\)](#)
[September 22-23 \(DC\)](#)

Cost Allowability Workshop

[February 11 \(DC\)](#)
[April 2-3 \(FL\)](#)
[May 5-6 \(DC\)](#)
[October 20-21 \(DC\)](#)

Cost Reimbursement Contracting

[August 18-19 \(DC\)](#)

Earned Value Management
System

[April 23 \(DC\)](#)
[Oct 29 \(DC\)](#)

Emergency Contracting

[March 19 \(FL\)](#)
[June 2 \(DC\)](#)

First Year Attorney's Course

[June 16-17 \(CA\)](#)

Fundamentals of Contracting and
Subcontracting

[Feb 4-6 \(CA\)](#)

[May 5-7 \(CO\)](#)

[June 23-25 \(NM\)*](#)

[Sept 22-24 \(WA\)](#)

GovCon Express

[Feb 4 \(DC\)](#)
[March 18 \(FL\)](#)
[Oct 13 \(DC\)](#)

Government Accounting
Requirements and Preparing for
Contract Audits

[Apr 22-23 \(WA\)](#)

GSA Schedule Contracting

[March 12 \(FL\)](#)
[June 10 \(WA\)](#)
[Oct 1 \(DC\)](#)

IP Data Rights and Wrongs

[February 12-13 \(FL\)](#)
[April 21-22 \(DC\)](#)
[September 16-17 \(DC\)](#)

International Contracting

Export Controls

[August 11](#)

Foreign Military Contracting

[August 12](#)

Foreign Corrupt Practices Act

[August 13](#)

Fundamentals of Service
Contracting

[May 12-14 \(NM\)](#)

Material Management
Accounting System

[April 7 \(DC\)](#)
[Oct 8 \(DC\)](#)

Organizational Conflicts of
Interest in Government
Contracting

[March 10-11 \(FL\)](#)
[May 19 \(DC\)](#)

Preparing the Incurred Cost
Submission

[March 11-12 \(DC\)](#)
[April 14-15 \(CO\)](#)

Positive Leadership

[September 29 DC](#)

Request for Equitable
Adjustments, Claims, &
Terminations

[Feb 19-20 FL](#)
[May 13-14 DC](#)
[July 7-8 CO](#)

Risk Management

[March 25 \(DC\)](#)
[June 17 \(DC\)](#)
[December 2 \(DC\)](#)

Small Business Contracting/Subcontracting

[Jan 21 DC](#)

[Oct 14 DC](#)

Supply Chain Week

[April 27-May 1 \(DC\)](#)

[November 2-6 \(DC\)](#)

Teaming Agreements:

Drafting and Negotiating

[June 3 \(DC\)](#)

[December 3 \(DC\)](#)

Trending Developments in

Government Contract

Compliance and Cybersecurity

[March 4-5 \(DC\)](#)

[June 10-11 \(DC\)](#)

[Nov 9-10 \(DC\)](#)

The Trifecta: Price Analysis,

Cost Analysis, and Contract

Negotiations

[August 4-6 \(DC\)](#)

[December 8-10 \(DC\)](#)

Types of Contracts

[March 24 \(DC\)](#)

[June 16 \(DC\)](#)

[December 1 \(DC\)](#)

Labor Regulations

[February 3-4 \(DC\)](#)

[April 8-9 \(FL\)](#)

[June 23-24 \(DC\)](#)

[December 16-17 \(DC\)](#)

PUBLIC CONTRACTING INSTITUTE MASTER CALENDAR 2020

HANDS-ON WORKSHOPS OFFERED BY PCI

[January 7](#) HOW: A Hands-On Workshop to Help Complete your Incurred Cost Submission

[February 26](#) HOW: A Hands-On Workshop to Help with Other Transactions

[March 19](#) HOW: A Hands-On Workshop to Help Develop your PWS/SOW

[April 23](#) HOW: A Hands-On Workshop to Help with Multiple Award Schedule Contracts

[May 14](#) HOW: A Hands-On Workshop to Help Find Government Opportunities

[June 9](#) HOW: A Hands-On Workshop to Help Develop an Ethics and Compliance Program

[July 14](#) HOW: A Hands-On Workshop to Help you Decide How, When, and Where to Prosecute (or Defend Against) Protests Successfully

[August 20](#) HOW: A Hands-On Workshop to Determine Cost Allowability

[September 15](#) HOW: A Hands-On Workshop to Develop Effective Negotiating Strategies

[October 13](#) HOW: A Hands-On Workshop to Business System Compliance

[November 10](#) HOW: A Hands-On Workshop for Cybersecurity Compliance

[December 15](#) HOW: A Hands-On Workshop to Interpret the FAR

PUBLIC CONTRACTING INSTITUTE MASTER CALENDAR 2020

2020 WEBINAR AND VIRTUAL CLASS BUNDLE

PCI Offers a series of high-quality webinars and virtual classes bundled together. Six blockbuster online series on government contracting to solve your team's training needs in one package. For more [information on the bundle](#). In addition to these included classes, bundle subscribers are often extended invitations to programs scheduled throughout the year.

Webinars

[Financial Forum](#)

Second Tuesday of the Month

12:00 PM - 1:00 PM

[1/14](#), [2/11](#), [3/10](#), [4/14](#), [5/12](#), [6/9](#), [9/8](#), [10/13](#), [11/10](#)

[Supply Chain Symposium](#)

Third Wednesday of the Month

2:00 PM - 3:30 PM

[1/15](#), [2/19](#), [3/18](#), [4/15](#), [5/20](#), [6/17](#)

[Cracking Open Government Contracting](#)

Second Tuesday of the Month

2:00 PM - 3:15 PM

[1/14](#), [2/11](#), [3/10](#), [4/14](#), [5/12](#), [6/9](#), [8/11](#), [9/8](#), [10/13](#), [11/10](#)

[Succeeding Government Small Business Contracting Guidance for Primes and](#)

[Subs](#)

Third Tuesday of the Month

12:00 PM – 1:30 PM

[8/18](#), [9/15](#), [10/20](#), [11/17](#), [12/15](#)

[HR/Labor Compliance for Federal Contractors](#)

Third Wednesday of the Month

2:00 PM – 3:30 PM

[8/19](#), [9/16](#), [10/21](#), [11/18](#), [12/16](#)

[May the Clause Be with YouSM](#)

Every Other Wednesday Beginning January 15th

12:30 PM – 1:00 PM

Virtual Classes

[Cybersecurity 2020: It Isn't Just For Techies Anymore](#)

Third Tuesday of the Month

12:00 PM - 1:30 PM

[1/21](#), [2/18](#), [3/17](#), [4/21](#), [5/19](#), [6/16](#)

[Professor's Forum 2020](#)

Last Thursday of the Month

12:00 PM – 1:30 PM

[1/30](#), [2/27](#), [3/26](#), [4/30](#), [5/28](#), [6/25](#), [9/24](#), [10/29](#)

[Subcontracting Summit 2020](#)

Fourth Tuesday of the Month

2:00 PM - 3:15 PM

[1/28](#), [2/25](#), [3/24](#), [4/28](#), [5/26](#), [6/23](#), [9/22](#), [10/27](#), [11/24](#)

PUBLIC CONTRACTING INSTITUTE MASTER CALENDAR 2020

2020 STAND-ALONE WEBINARS

Construction Webinars

PCI offers a series of stand-alone construction-focused webinars taught by experts in the field.

ABCs of Payment Bonds – Jan 9, 2020 at 12:00-1:30pm (ET) ([To Learn More or Register](#))

REAs and CDA Claims – Mar 17, 2020 at 2:00-3:30pm (ET) ([To Learn More or Register](#))

PCI Forum Webinars

PCI offers a series of at-cost (\$45) stand-alone webinars on diverse and cutting-edge topics. Join us for the PCI Forum!

The DOJ's Procurement Collusion Strike Force, An Intro – Jan 7, 2020 at 1:00-2:00pm (ET) ([To Learn More or Register](#))

An Introduction to Cost Reimbursement Contracting – Jan 13, 2020 at 12:00-1:00pm (ET) ([To Learn More or Register](#))

January 23rd - Government Contracts Update – Jan 23, 2020 at 2:00-3:30pm (ET) ([To Learn More or Register](#))

TINA in the New Year – Jan 29, 2020 at 2:00-3:30pm (ET) ([To Learn More or Register](#))

What is the Difference Between Claims and Equitable Adjustments? – Jan 30, 2020 at 2:00-3:30pm (ET) ([To Learn More or Register](#))

OASIS: What You Need to Know – Feb 12, 2020 at 2:00-3:30pm (ET) ([To Learn More or Register](#))

Subcontract Management – Feb 13, 2020 at 12:00-1:30pm (ET) ([To Learn More or Register](#))

False Claims Act Risk Areas in GSA Schedule Contracting – Feb 13, 2020 at 2:00-3:00pm ([To Learn More or Register](#))

Trending Topics in Cybersecurity – Feb 18, 2020 at 2:00-3:00pm (ET) ([To Learn More or Register](#))

Grants Fraud, a 2020 Perspective, Feb 27, 2020 at 2:00-3:30 (ET) ([To Learn More or Register](#))

Nuts, Bolts, and Beyond, to Be a Government Contractor – Feb 12, 2020 at 12:00-1:30pm (ET) ([To Learn More or Register](#))

JANUARY 2020

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
		1 New Year's Day	2	3	4	5
6	7 HOW: Incurred Cost Submission DoJ Antitrust Taskforce	8 FUN with the FAR	9 ABCs of Payment Bonds	10	11	12
13 Master's Academy in Government Contracting An Introduction to Cost Reimbursement Contracting	14 Master's Academy in Government Contracting Financial Forum Cracking Open Gov't Con	15 Master's Academy in Government Contracting Cost Accounting Standards (CAS) Supply Chain Symposium May the Clause Be with You	16 Master's Academy in Government Contracting Cost Accounting Standards (CAS) Trending Topics in Cybersecurity	17 Master's Academy in Government Contracting	18	19
20 MLK Jr. Day	21 Small Business Contracting/Subcontracting Cybersecurity 2020	22 Contract Changes and Equitable Adjustments Commercial/Government Contracting Convergence FUN with the FAR	23 Contract Changes and Equitable Adjustments Commercial/Government Contracting Convergence Government Contracts Update	24	25	26
27 Government Contracting Fundamentals	28 Government Contracting Fundamentals Subcontracting Summit 2020 Cost Reimbursement Contracting	29 Government Contracting Fundamentals May the Clause Be with You TINA in the New Year Cost Reimbursement Contracting	30 Navigating the FAR: Practical Applications CAS Cost Impacts Professor's Forum 2020 REAs and Claims	31 Navigating the FAR: Practical Applications CAS Cost Impacts		

JANUARY 2020

SEMINARS

<p>HOW: Incurred Cost Submission January 7</p> <p>Master's Academy in Government Contracting January 13-17</p> <p>Cost Accounting Standards (CAS) January 15-16</p> <p>Small Business Contracting/Subcontracting January 21</p> <p>Contract Changes and Equitable Adjustments January 22-23</p>	<p>Commercial/Government Contracting Convergence January 22-23</p> <p>Government Contracting Fundamentals January 27-29</p> <p>Cost Reimbursement Contracting January 28-29</p> <p>CAS Cost Impacts January 30-31</p> <p>Navigating the FAR: Practical Applications January 30-January 31</p>
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WEBINARS

<p>DoJ Antitrust Taskforce January 7</p> <p>ABCs of Payment Bonds January 9</p> <p>An Introduction to Cost Reimbursement Contracting January 13</p> <p>Financial Forum January 14</p> <p>Cracking Open Gov't Con January 14</p> <p>Supply Chain Symposium January 15</p> <p>May the Clause Be with You January 15</p> <p>Government Contracts Update January 23</p> <p>May the Clause Be with You January 29</p> <p>TINA in the New Year January 29</p> <p>REAs and Claims January 30</p>

VIRTUAL CLASSES

<p>FUN with the FAR January 8, 22</p> <p>Cybersecurity 2020: It Isn't Just for Techies Anymore January 21</p> <p>Professor's Forum 2020 January 30</p> <p>Subcontracting Summit 2020 January 28</p>

FEBRUARY 2020

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
					1	2
3 Labor Regulations	4 Fundamentals of Contracting & Subcontracting (CA) <i>Labor Regulations</i>	5 Fundamentals of Contracting & Subcontracting (CA) FUN with the FAR	6 Fundamentals of Contracting & Subcontracting (CA)	7	8	9
10	11 Cost Allowability Workshop Financial Forum 2020 <i>Cracking Open Gov't Con</i>	12 IP Data Rights and Wrongs (FL) Advanced Incurred Cost Submission Workshop May the Clause Be with You OASIS Webinar	13 IP Data Rights and Wrongs (FL) <i>Contract Closeout</i> Subcontract Management False Claims at GSA	14	15	16
17 <u>Presidents' Day/Washington's Birthday</u>	18 <i>Cybersecurity 2020</i> <i>Trending Topics in Cybersecurity</i>	19 <i>Preparing Winning Proposals</i> <i>Supply Chain Symposium</i> FUN with the FAR	20 <i>Preparing Winning Proposals</i>	21	22	23
24 Master's Academy in Government Contracting	25 Master's Academy in Government Contracting <i>Subcontracting Summit 2020</i>	26 Master's Academy in Government Contracting HOW: Other Transactions May the Clause Be with You TINA and NDAA 2020	27 Master's Academy in Government Contracting <i>Professor's Forum 2020</i> <i>Grants Fraud Webinar</i>	28 Master's Academy in Government Contracting	29	

FEBRUARY 2020

SEMINARS

<p>Accounting and Auditing for Government Contracts February 3-4</p> <p>Labor Regulations February 3-4</p> <p>Fundamentals of Contracting & Subcontracting (CA) February 4-6</p> <p>Cost Allowability Workshop February 11</p> <p>Advanced Incurred Cost Submission Workshop February 12</p> <p>IP Data Rights and Wrongs (FL) February 12-13</p> <p>Contract Closeout February 13</p>	<p>Contract Cost Accounting Deep Dive February 18-20</p> <p>Preparing Winning Proposals February 19-20</p> <p>Master's Academy in Government Contracting February 24-28</p> <p>HOW: OTAs February 26</p> <p>TINA and NDAA 2020 February 26</p>
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WEBINARS

Financial Forum 2020
February 11

Cracking Open Gov't Con
February 11

May the Clause Be with You
February 12

OASIS Webinar
February 12

Subcontract Management
February 13

False Claims Act at GSA
February 13

Trending Topics in Cyber
February 18

Supply Chain Symposium
February 19

May the Clause Be with You
February 26

Grants Fraud, a 2020 Perspective
February 27

VIRTUAL CLASSES

FUN with the FAR
February 5, 19

Cybersecurity 2020: It Isn't Just for Techies Anymore
February 18

Subcontracting Summit 2020
February 25

Professor's Forum 2020
February 27

MARCH 2020

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
						1
2	3 Ethics and Compliance in Government Contracting	4 Negotiation Strategies and Techniques <i>Trending Developments in Government Contract</i> Compliance and Cybersecurity Government Accounting Requirements and Preparing for Contract Audits (FL) FUN with the FAR	5 Negotiation Strategies and Techniques <i>Trending Developments in Government Contract</i> Compliance and Cybersecurity Government Accounting Requirements and Preparing for Contract Audits (FL)	6	7	8
9	10 <i>Organizational Conflicts of Interest in Government Contracting (FL)</i> Financial Forum 2020 Cracking Open Gov't Con <i>Advanced Fundamentals (FL)</i>	11 Timekeeping for Government Contractors Preparing the Incurred Cost Submission (DC) Organizational Conflicts of Interest in Government Contracting (FL) May the Clause Be with You <i>Advanced Fundamentals (FL)</i>	12 GSA Schedule Contracting (FL) Preparing the Incurred Cost Submission <i>Nuts, Bolts, and Beyond</i>	13	14	15
16	17 Cybersecurity 2020 Commercial/Gov't Contracting Convergence	18 <i>GovCon Express (FL)</i> Supply Chain Symposium FUN with the FAR Commercial/Gov't Contracting Convergence	19 <i>Emergency Contracting (FL)</i> HOW: PWS/SOW	20	21	22
23	24 Types of Contracts Space Coast Conference (FL)	25 Int'l Contracting: Export Controls <i>Risk Management</i> Subcontracting Summit 2020 May the Clause Be with You <i>Loss of Productivity Claims</i>	26 Professor's Forum 2020	27	28	29
30 Government Contracting Fundamentals	31 Government Contracting Fundamentals <i>Business Systems (FL)</i>					

MARCH 2020

SEMINARS

Ethics and Compliance in Government Contracting March 3	GovCon Express (FL) March 18 Emergency Contracting (FL) March 19
Negotiation Strategies and Techniques March 4-5	HOW: PWS/SOW March 19
Trending Developments in Government Contract Compliance and Cybersecurity March 4-5	Small Business Contracting/Subcontracting (FL) March 20
Government Accounting Requirements and Preparing for Contract Audits (FL) March 4-5	Types of Contracts March 24
Timekeeping for Government Contractors March 11	Space Coast Conference (FL) March 24
GSA Schedule Contracting (FL) March 12	Int'l Contracting: Export Controls March 25
Advanced Fundamentals March 10-11	Risk Management March 25
Preparing the Incurred Cost Submission March 11-12	
Commercial/Gov't Contracting Convergence March 17-18	

WEBINARS

Financial Forum 2020 March 10
Cracking Open Gov't Con March 10
May the Clause Be with You March 11
Nuts, Bolts, and Beyond March 12
Supply Chain Symposium March 18
May the Clause Be with You March 25
Loss of Productivity Claims March 25

VIRTUAL CLASSES

FUN with the FAR March 4, 18
Cybersecurity 2020: It Isn't Just for Techies Anymore March 17
Subcontracting Summit 2020 March 25
Professor's Forum 2020 March 26

APRIL 2020

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
		1 Government Contracting Fundamentals <i>Business Systems (FL)</i> FUN with the FAR	2 Navigating the FAR: Practical Applications <i>Cost Allowability Workshop (FL)</i>	3 Navigating the FAR: Practical Applications <i>Cost Allowability Workshop (FL)</i>	4	5
6	7 Contract Cost Accounting Deep Dive (FL) <i>Material Management Accounting System</i>	8 Contract Cost Accounting Deep Dive (FL) <i>Labor Regulations (FL)</i> May the Clause Be with You	9 Contract Cost Accounting Deep Dive (FL) <i>Labor Regulations (FL)</i> Leadership Webinar	10	11	12
13	14 Preparing the Incurred Cost Submission (CO) <i>Financial Forum 2020</i> Cracking Open Gov't Con	15 Preparing the Incurred Cost Submission (CO) <i>Supply Chain Symposium</i> FUN with the FAR	16 Advanced Other Transactions Workshop <i>Liquidating Damages Webinar</i>	17	18	19
20	21 IP Data Rights and Wrongs (FL) <i>Cybersecurity 2020</i>	22 IP Data Rights and Wrongs (FL) <i>Government Accounting Requirements and Preparing for Contract Audits (WA)</i> May the Clause Be with You	23 Earned Value Management System <i>Government Accounting Requirements and Preparing for Contract Audits (WA)</i> HOW: Multiple Award Schedule Contracts	24	25	26
27 Master's Academy in Government Contracting <i>Supply Chain Week</i>	28 Master's Academy in Government Contracting <i>Supply Chain Week</i> Subcontracting Summit 2020	29 Master's Academy in Government Contracting <i>Supply Chain Week</i> FUN with the FAR	30 Master's Academy in Government Contracting <i>Supply Chain Week</i> Professor's Forum 2020 <i>Buy American Webinar</i>			

APRIL 2020

SEMINARS

Business Systems (FL) March 31-April 1	Government Accounting Requirements and Preparing for Contract Audits (WA) April 22-23
Navigating the FAR: Practical Applications April 2-3	Earned Value Management System April 23
Material Management Accounting System April 7	HOW: Multiple Award Schedule Contracts April 23
Contract Cost Accounting Deep Dive April 7-9	Master's Academy in Government Contracting April 27-May 1
Labor Regulations April 8-9	Supply Chain Week April 27-May 1
Preparing the Incurred Cost Submission (CO) April 14-15	
Advanced Other Transactions Workshop April 16	

WEBINARS

May the Clause Be with You April 8
Leadership Webinar April 9
Financial Forum 2020 April 14
Cracking Open Gov't Con April 14
Supply Chain Symposium April 15
Liquidating Damages Webinar April 16
May the Clause Be with You April 22
Buy American Webinar April 30

VIRTUAL CLASSES

FUN with the FAR April 1, 15, 29
Cybersecurity 2020: It Isn't Just For Techies Anymore April 21
Subcontracting Summit 2020 April 28
Professor's Forum 2020 April 30

MAY 2020

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
				1 Master's Academy in Government Contracting Supply Chain Week	2	3
4 Ethics and Compliance in Government Contracting	5 Negotiation Strategies and Techniques Fundamentals of Contracting & Subcontracting (CO) Cost Allowability Workshop	6 Negotiation Strategies and Techniques Fundamentals of Contracting & Subcontracting (CO) Cost Allowability Workshop Advanced Incurred Cost Submission Workshop May the Clause Be with You	7 Contract Closeout Fundamentals of Contracting & Subcontracting (CO)	8	9	10
11 Accounting and Auditing for Government Contracts	12 Accounting and Auditing for Government Contracts Fundamentals of Service Contracting (NM)	13 Cost and Price Analysis Requests for Equitable Adjustments, Claims, & Terminations FUN with the FAR Fundamentals of Service Contracting (NM)	14 Cost and Price Analysis Requests for Equitable Adjustments, Claims, & Terminations HOW: Finding Gov't Opportunities Fundamentals of Service Contracting (NM)	15	16	17
18	19 Contract Changes and Equitable Adjustments Organizational Conflicts of Interest in Government Contracting Cybersecurity 2020	20 Contract Changes and Equitable Adjustments Advanced Fundamentals May the Clause Be with You	21 Advanced Fundamentals	22	23	24
25 Memorial Day	26 Subcontracting Summit 2020	27 FUN with the FAR	28 Professor's Forum 2020	29	30	31

MAY 2020

SEMINARS

Supply Chain Week
April 27-May 1

Master's Academy in Government Contracting
April 27-May 1

Ethics and Compliance in Government Contracting
May 4

Cost Allowability Workshop
May 5-6

Negotiation Strategies and Techniques
May 5-6

Advanced Incurred Cost Submission Workshop
May 6

Fundamentals of Contracting & Subcontracting (CO)
May 5-7

Contract Closeout
May 7

Fundamentals of Service Contracting
May 12-14

Requests for Equitable Adjustments, Claims, & Terminations
May 13-14

Cost and Price Analysis
May 13-14

Contract Changes and Equitable Adjustments
May 19-20

Advanced Fundamentals
May 20-21

WEBINARS

May the Clause Be with You
May 6

Financial Forum
May 12

Cracking Open Gov't Con
May 12

Supply Chain Symposium
May 20

May the Clause Be with You
May 20

VIRTUAL CLASSES

FUN with the FAR
May 13, 27

Cybersecurity 2020: It Isn't Just For Techies Anymore
May 19

Subcontracting Summit 2020
May 26

Professor's Forum 2020
May 28

JUNE 2020

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
1	2 Preparing Winning Proposals <i>Emergency Contracting</i>	3 Preparing Winning Proposals May the Clause Be with You Teaming Agreements: Drafting and Negotiating	4	5	6	7
8	9 <i>HOW: Ethics and Compliance</i> Financial Forum 2020 <i>Cracking Open Gov't Con</i>	10 GSA Schedule Contracting (WA) <i>Trending Developments in Government Contract Compliance and Cybersecurity</i> FUN with the FAR	11 Trending Developments in Government Contract Compliance and Cybersecurity	12	13	14
15	16 Types of Contracts <i>Cybersecurity 2020</i> <i>First Year Attorney Course (CA)</i>	17 Risk Management <i>Supply Chain Symposium</i> May the Clause Be with You <i>First Year Attorney Course (CA)</i>	18	19	20	21
22	23 Labor Regulations <i>Subcontracting Summit 2020</i> Fundamentals of Contracting & Subcontracting (NM)	24 Labor Regulations <i>FUN with the FAR</i> Fundamentals of Contracting & Subcontracting (NM)	25 Professor's Forum 2020 Fundamentals of Contracting & Subcontracting (NM)	26	27	28
29	30					

JUNE 2020

SEMINARS

Emergency Contracting June 2	Types of Contracts June 16
Preparing Winning Proposals June 2-3	First Year Attorney Course (CA) June 16-16
HOW: Ethics and Compliance June 9	Risk Management June 17
GSA Schedule Contracting (WA) June 10	Teaming Agreements: Drafting and Negotiating June 3
Trending Developments in Government Contract Compliance and Cybersecurity June 10-11	Labor Regulations June 23-24
	Fundamentals of Contracting & Subcontracting (NM) June 23-25

WEBINARS

May the Clause Be with You June 3
Financial Forum 2020 June 9
Cracking Open Gov't Con June 9
Supply Chain Symposium June 17
May the Clause Be with You June 17

VIRTUAL CLASSES

FUN with the FAR June 10, 24
Cybersecurity 2020: It Isn't Just For Techies Anymore June 16
Subcontracting Summit 2020 June 23
Professor's Forum 2020 June 25

JULY 2020

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
		1	2	3	4 <u>Independence Day</u>	5
6	7 <i>Requests for Claims/REAs</i>	8 FUN with the FAR <i>Requests for Claims/REAs</i>	9	10	11	12
13 Government Contracting Fundamentals	14 Government Contracting Fundamentals <i>HOW: Bid Protests</i>	15 Government Contracting Fundamentals <i>Advanced Fundamentals (WA)</i> May the Clause Be with You	16 Navigating the FAR: Practical Applications <i>Advanced Fundamentals (WA)</i>	17 Navigating the FAR: Practical Applications	18	19
20	21 <i>Contract Cost Accounting Deep Dive</i>	22 <i>Contract Cost Accounting Deep Dive</i> <i>FUN with the FAR</i>	23 <i>Contract Cost Accounting Deep Dive</i>	24	25	26
27	28	29 May the Clause Be with You	30	31		

JULY 2020

SEMINARS

Requests for Claims/REAs
July 7-8

Government Contracting Fundamentals
July 13-15

Navigating the FAR: Practical
Applications
July 16-17

Contract Cost Accounting Deep Dive
July 21-23

WEBINARS

May the Clause Be with You
July 1

May the Clause Be with You
July 15

May the Clause Be with You
July 29

VIRTUAL CLASSES

FUN with the FAR
July 8, 22

AUGUST 2020

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
					1	2
3 Master's Academy in Government Contracting	4 Master's Academy in Government Contracting <i>The Trifecta: Price Analysis, Cost Analysis, and Contract Negotiations</i>	5 Master's Academy in Government Contracting <i>The Trifecta: Price Analysis, Cost Analysis, and Contract Negotiations</i> FUN with the FAR	6 Master's Academy in Government Contracting <i>The Trifecta: Price Analysis, Cost Analysis, and Contract Negotiations</i>	7 Master's Academy in Government Contracting	8	9
10	11 Accounting and Auditing for Government Contracts <i>Int'l Contracting: Export Controls</i> Cracking Open Gov't Con	12 Accounting and Auditing for Government Contracts <i>Int'l Contracting: Foreign Military Contracting</i> May the Clause Be with You	13 Timekeeping for Government Contractors <i>Int'l Contracting: Foreign Corrupt Practices Act</i>	14	15	16
17	18 Cost and Price Analysis <i>Cost Reimbursement Contracting</i> Small Business Contracting	19 Cost and Price Analysis <i>Cost Reimbursement Contracting</i> HR/Labor Compliance FUN with the FAR	20 HOW: Cost Allowability	21	22	23
24	25	26 Cost Accounting Standards (CAS) May the Clause Be with You	27 Cost Accounting Standards (CAS)	28	29	30
31						

AUGUST 2020

SEMINARS

Master's Academy in Government Contracting
August 3-7

The Trifecta: Price Analysis, Cost Analysis, and Contract Negotiations
August 4-6

Int'l Contracting: Export Controls
August 11

Int'l Contracting: Foreign Military Contracting
August 12

Int'l Contracting: Foreign Corrupt Practices Act
August 13

Timekeeping for Government Contractors
August 13

Cost and Price Analysis
August 18-19

Cost Reimbursement Contracting
August 18-19

Cost Accounting Standards (CAS)
August 26-27

WEBINARS

Cracking Open Gov't Con
August 11

May the Clause Be with You
August 12

Small Business Contract
August 18

HR/Labor Compliance
August 19

May the Clause Be with You
August 26

VIRTUAL CLASSES

FUN with the FAR
August 5, 19

SEPTEMBER 2020

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
	1	2 FUN with the FAR	3	4	5	6
7 <u>Labor Day</u>	8 Financial Forum 2020 <i>Cracking Open Gov't Con</i>	9 May the Clause Be with You	10	11	12	13
14	15 Ethics and Compliance in Government Contracting <i>HOW: Negotiating Strategies</i> Small Business Contracting	16 Negotiation Strategies and Techniques <i>IP Data Rights and Wrongs</i> HR/Labor Compliance FUN with the FAR	17 Negotiation Strategies and Techniques <i>IP Data Rights and Wrongs</i>	18	19	20
21	22 Commercial/Government Contracting Convergence <i>Fundamentals of Contracting & Subcontracting (WA)</i> Subcontracting Summit 2020	23 Commercial/Government Contracting Convergence <i>Fundamentals of Contracting & Subcontracting (WA)</i> May the Clause Be with You	24 Fundamentals of Contracting & Subcontracting (WA) <i>Professor's Forum 2020</i>	25	26	27
28	29 Positive Leadership	30 Contract Changes and Equitable Adjustments FUN with the FAR				

SEPTEMBER 2020

SEMINARS

Negotiation Strategies and Techniques
September 16-17

IP Data Rights and Wrongs
September 16-17

Commercial/Government Contracting
Convergence
September 22-23

Fundamentals of Contracting &
Subcontracting (WA)
September 22-24

Positive Leadership
September 29

Contract Changes and Equitable Adjustments
September 30-October 1

WEBINARS

Financial Forum
September 8

Cracking Open Gov't Con
September 8

May the Clause Be with You
September 9

Small Business Contracting
September 15

HR/Labor Compliance
September 16

May the Clause Be with You
September 23

VIRTUAL CLASSES

FUN with the FAR
September 2, 16, 30

Subcontracting Summit 2020
September 22

Professor's Forum 2020
September 24

OCTOBER 2020

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
			1 Contract Changes and Equitable Adjustments GSA Schedule Contracting	2	3	4
5	6 CAS Cost Impacts	7 CAS Cost Impacts May the Clause Be with You	8 Material Management Accounting System	9	10	11
12 <u>Columbus Day/Indigenous Peoples Day</u>	13 GovCon Express HOW: Business System Compliance Financial Forum 2020 Cracking Open Gov't Contracting	14 Appropriations Law Small Business Contracting/Subcontracting	15 Appropriations Law	16	17	18
19 Navigating the FAR: Practical Applications	20 Navigating the FAR: Practical Applications Cost Allowability Workshop Small Business Contracting	21 Government Contracting Fundamentals HR/Labor Compliance May the Clause Be with You Cost Allowability Workshop Advanced Incurred Cost Submission Workshop	22 Government Contracting Fundamentals Contract Closeout	23 Government Contracting Fundamentals	24	25
26	27 Business Systems Subcontracting Summit 2020	28 Business Systems	29 Earned Value Management System Professor's Forum 2020	30	31	

OCTOBER 2020

SEMINARS

Contract Changes and Equitable Adjustments September 30-October 1	Appropriations Law October 15-16
GSA Schedule Contracting October 1	Navigating the FAR: Practical Applications October 19-20
CAS Cost Impacts October 6-7	Cost Allowability Workshop October 20-21
Material Management Accounting System October 8	Advanced Incurred Cost Submission Workshop October 21
GovCon Express October 13	Government Contracting Fundamentals October 21-23
HOW: Business Systems Compliance October 13	Contract Closeout October 22
Small Business Contracting/Subcontracting October 14	Business Systems October 27-28
	Earned Value Management System October 29

WEBINARS

May the Clause Be with You October 7
Financial Forum October 13
Cracking Open Gov't Con October 13
Small Business Contracting October 20
HR/Labor Compliance October 21
May the Clause Be with You October 21

VIRTUAL CLASSES

Subcontracting Summit 2020 October 27
Professor's Forum 2020 October 29

NOVEMBER 2020

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
						1
2 Timekeeping for Government Contractors <i>Supply Chain Week</i>	3 Accounting and Auditing for Government Contracts <i>Supply Chain Week</i>	4 Accounting and Auditing for Government Contracts <i>Supply Chain Week</i> May the Clause Be with You	5 Cost and Price Analysis <i>Supply Chain Week</i>	6 Cost and Price Analysis <i>Supply Chain Week</i>	7	8
9 Trending Developments in Government Contract Compliance and Cybersecurity	10 Trending Developments in Government Contract Compliance and Cybersecurity <i>HOW: Cyber Compliance</i> Financial Forum 2020 Cracking Open Gov't Con	11 <u>Veterans' Day</u>	12	13	14	15
16 Master's Academy in Government Contracting	17 Master's Academy in Government Contracting <i>Small Business Contracting</i>	18 Master's Academy in Government Contracting <i>HR/Labor Compliance 2020</i> May the Clause Be with You	19 Master's Academy in Government Contracting	20 Master's Academy in Government Contracting	21	22
23	24	25	26 <u>Thanksgiving Day</u>	27	28	29
30						

NOVEMBER 2020

SEMINARS

Timekeeping for Government
Contractors
November 2

Supply Chain Week
November 2-6

Cost and Price Analysis
November 5-6

Trending Developments in
Government Contract
Compliance and Cybersecurity
November 9-10

HOW: Cyber Compliance
November 10

Master's Academy in Government
Contracting
November 16-20

WEBINARS

May the Clause Be with
You
November 4

Financial Forum
November 10

Cracking Open Gov't Con
November 10

Small Business Contracting
November 17

HR/Labor Compliance
November 18

May the Clause Be with
You
November 18

VIRTUAL CLASSES

DECEMBER 2020

Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
	1 Types of Contracts	2 Risk Management <i>May the Clause Be with You</i>	3 Teaming Agreements: Drafting and Negotiating	4	5	6
7 Government Contracting Fundamentals	8 Government Contracting Fundamentals <i>The Trifecta: Price Analysis, Cost Analysis, and Contract Negotiations</i>	9 Government Contracting Fundamentals <i>The Trifecta: Price Analysis, Cost Analysis, and Contract Negotiations</i>	10 Navigating the FAR: Practical Applications <i>The Trifecta: Price Analysis, Cost Analysis, and Contract Negotiations</i>	11 Navigating the FAR: Practical Applications	12	13
14	15 HOW: FAR Interpretation <i>Small Business Contracting</i>	16 Labor Regulations <i>HR/Labor Compliance May the Clause Be with You</i>	17 Labor Regulations	18	19	20
21	22	23	24	25 Christmas Day	26	27
28	29	30 <i>May the Clause Be with You</i>	31			

DECEMBER 2020

SEMINARS

Types of Contracts
December 1

Risk Management
December 2

Teaming Agreements:
Drafting and Negotiating
December 3

Government Contracting Fundamentals
December 7-9

The Trifecta: Price Analysis,
Cost Analysis, and Contract
Negotiations
December 8-10

Navigating the FAR: Practical Applications
December 10-11

HOW: FAR Interpretation
December 15

Labor Regulations
December 16-17

WEBINARS

May the Clause Be with You
December 2

Small Business Contracting
December 15

HR/Labor Compliance
December 16

May the Clause Be with You
December 16

May the Clause Be with You
December 30

VIRTUAL CLASSES