

Online Subscription 2022

PCI's Online Subscription is a staple. A library of recorded on-demand training at your fingertips. With dozens of topics and hundreds of programs, you can learn a topic, and then refresh and expand your understanding by watching how different experts handle the topics in different and similar ways.

2022 Programs

Financial Forum

1. Cost Allowability and Reasonableness
2. Selected Cost Principles - Travel Costs
3. Cost Accounting Standards
4. Establishing Direct and Indirect Rates
5. Developments in Cost and Pricing

Case of the Month

10 Sessions

HR/Labor Compliance for Federal Contractors Webinar Series

1. Understanding the Impact of OFCCP Policy Changes on Federal Contractors
2. The Impact of Non-Disclosure Agreements
3. Collective Bargaining for the Federal Contractor
4. An Update on Workplace Policy
5. Minimizing Your Legal Risk for Whistleblower Claims Under the False Claims Act

Demystifying Intellectual Property/Data Rights in Government Contracting

1. Basic Principles Governing IP in Government Contracts; Government Use of Technology to Which is has Acquired No Rights
2. Emerging Issues in IP/Data Rights - New Legislation, the Section 813 Advisory Panel, and Beyond

3. Rights in Inventions & Patents; Introduction to Rights in Technical Data and Computer Software
4. Detailed Review of Rights in Technical Data and Computer Software; Special Rules for Commercial Technical Data and Computer Software
5. Determining the Requirements for Delivery and License Rights; Modular Open Systems Approaches
6. IP Rights Issues in Source Selections, and Negotiating Specialized Licenses or Deliveries
7. Emerging Issues in IP/Data Rights - Part 2: Developments in the Aftermath of the Section 813 Panel; Issues on the Horizon

Supply Chain Symposium Webinar Series

1. Update – Mandatory FAR Flow-Down Clauses and Best Practices
2. Update – Advanced Flow-Downs, Mandatory DFARS Clauses and Best Practices
3. Latest Developments in Cybersecurity Requirements for Government Contractors
4. Should I Protest?: When to Protest and How to Win
5. COVID Impact on the Supply Chain
6. Latest Developments in Supply Chain Pricing and Cost Issues

**Cybersecurity: Its Isn't Just for Techies
Anymore!**

1. Protecting Sensitive Information and CMMC
2. Data in the Cloud
3. Cybersecurity Supply Chain Considerations
4. Cyber Threat Information Sharing and Incident Reporting, Investigation and Response

Understanding Proposal Evaluations

1. Technical and Management Evaluations
2. Price Evaluations
3. Past Performance Evaluations
4. Cost Realism Evaluations
5. Key Personal Evaluations
6. Socioeconomic Evaluations
7. Responsibility Evaluations and Source Selection

Innovative Contracting

1. The Innovative Contracting Landscape and “Escaping the FAR”
2. Flexible Contracting with FAR Part 12 Commercial Items, and other Flexible FAR-Based Contract Options
3. Escaping the FAR with Other Transaction Agreements and the Defense CSO Pilot (non-FAR application)
4. Escaping the FAR with Procurement for Experiments; and R&D Agreements (CRADAs, PIAs, and TIAs)
5. Broad Agency Announcements and Funding Opportunity Announcements

Incurred Cost Submission

1. Introduction
2. Indirect Rate Structure and ICS Overview
3. ICS Review

Bid Protests From All Angles

1. Pre-Award Protests
2. Post-Award Protests

3. Corrective Action in Bid Protests: What do we do now?
4. Can I Protest OTAs, BAAs, CRADAs, etc?

Subcontracting Summit

1. Overview of Subcontracting and FAR Part 44
2. Joint Ventures and Teaming Agreements
3. Risk Management
4. Flowdowns
5. Subcontracting Plans
6. Best Practices in Prime's RFP Development
7. Subcontract Pricing
8. Purchasing Systems
9. Administration

The FAR and DFARS Update

1. March 3, 2022
2. June 16, 2022
3. September 8, 2022
4. December 1, 2022

Professor's Forum

1. Clarifications and Discussions
2. Contract Interpretation
3. Protest Procedures
4. Buy America
5. Incentive Contracts
6. Contracting Authority

Small Business Contracting

1. Small Business Overview
2. Set Aside Program
3. Formation and Affiliation Issues
4. Subcontracting, Mentor Protégé, and Teaming Agreements
5. Protests

CAS: The Series

1. CAS Clauses and Exemptions and Full/Modified CAS Coverage

2. Cost Accounting Practice Changes & Administration
3. Modified CAS - CAS 401, 402, 405 and 406
4. Compensation – CAS 408, 412, 413 & 415
5. Direct and Indirect Costs – CAS 418
6. Home office allocations – CAS 403
7. G&A and B&P/IR&D – CAS 410 & 420
8. COM and Standard Costs – CAS 407, 414 & 417
9. Assets & Material – CAS 404, 409 & 411
10. Insurance and CAS 419 – CAS 416 and the mystery of CAS 419
11. Disclosure Statements
12. CAS Administration – Roles of DCMA & DCAA

Dave Drabkin's Hot Topics

7 Sessions

Organizational and Personal Conflicts of Interest

3 Sessions

Contract Cost Principles and Part 31

1. Cost Principle Introduction and Application
2. Going Deeper on Direct and Indirect Rates
3. The Principles

Cracking Open Government Contracting

1. Cracking Open an RFP
2. Cracking Open the FAR
3. Cracking Open the DFARS
4. Cracking Open NIST SP 800-171 and the CMMC
5. Cracking Open the CPSR Guidebook

Executive Exchange

1. Cybersecurity
2. Supply Chain

3. Cost Reimbursement Contracting and Direct and Indirect Rates
4. Other Transactions
5. Personal and Organizational Conflicts of Interest
6. Commercial Item Contracting
7. Bid Protests
8. Business Systems
9. IDIQs
10. Small Business Programs
11. Simplified Acquisition
12. Cost Principles & the CAS

Advanced Fundamentals

4 Sessions

Communicating Effectively to the Government

3 Sessions

Cost Principles and FAR Part 31

3 Sessions

Identifying Risks in Your Foreign Supply Chain

1. New Rules and Restrictions In Foreign Supply Chains
2. Buy American Act Requirements
3. Trade Agreements Act
4. U.S. Export Control Laws and Tariffs
5. Corruption/FCPA
6. Supply Chain Cybersecurity

Demystifying Intellectual Property/Data Rights in Government Contracts

1. Introduction: Forms of IP, Strategic considerations for contractors and the Government related to IP
2. DFARS rights in non-commercial technical data, non-commercial computer software, and commercial item technical data
3. Data rights under the FAR, commercial computer software issues, open source software issues
4. SCIR; Data Rights in Practice

5. Patent Issues
6. Hot topics and emerging issues – MOSA, 813 panel and its aftermath, new legislation, regulation, policies, initiatives, OTAs and alternative procurement vehicles (Part 1)
7. Hot topics and emerging issues – MOSA, 813 panel and its aftermath, new legislation, regulation, policies, initiatives, OTAs and alternative procurement vehicles (Part 2)

Deciphering Government Contracts

1. 10 Basic Rules
2. Say What You Mean; Mean What You Say
3. What IS the Contract? Putting the Right Things in and Leaving the Wrong Things Out
4. Punctuate This!
5. Word Usage – Misused Words; Grammar; References
6. How do You Know When it is Done?

PCI Forum FREE Webinars

1. Subcontracting Plans
2. Buy America, Buy American, and the Trade Agreements Act
3. Government Contractors: Preparing for OFCCP's Affirmative Action Program Compliance Certification
4. Hands On NAICS Codes
5. Level Set on Bid Protests
6. Cost-Plus Contract Management
7. Price Negotiation 101
8. Project Management and Contract Management, a Joint Adventure
9. Cybersecurity Maturity Model Certification (CMMC) Regulatory Introduction and Roadmap
10. An Examinations of the 2022 Government Enforcement Environment
11. IT Systems Overview: Meeting Federal Security & Compliance Regulations

12. GovCon Office Hours (Jun 1)
13. CAS: The Series – Pilot Episode
14. Internal Investigations: Best Practices for Mitigating False Claims Act Violations
15. Identifying Risks in Your Foreign Supply Chain
16. A Primer on International Government Contracting
17. Data Rights Clauses in DoD Contracting
18. M&A, Risk and Acquisition of Government Contractors
19. Suspension Debarment Explored – Slaying the Suspension-Debarment Dragon
20. CAS: The Series – Pilot Episode
21. Current Trends in Federal Indefinite Delivery – Indefinite Quantity (IDIQ) Contracts

Organizational and Personal Conflicts of Interest

3 Sessions

Subcontract Statement of Work Best Practices

4 Sessions

PCI Forum Seminars

1. Contract Closeout
2. Commercial Item Determinations
3. Managing Government Property
4. Journey into FAR Part 15
5. Types of Contracts
6. Appropriations Law
7. GovCon Express
8. Understanding and Protecting Technical Data Rights
9. Contract Closeout
10. Negotiating Terms and Conditions

2021 Programs

Case of the Month Club

10 Sessions

Professor's Forum 2021

1. Commercial Items
2. IDIQ Contracting
3. Assessing Capability
4. Pricing Equitable Adjustments
5. Other Transactions
6. Personal and Organizational Conflicts of Interest
7. Terminations
8. Protecting Proprietary Rights

Practical Matters

1. FAR Requirements for Contractor Governance and Operations
2. FAR Requirements & Best Practices in Teaming, Partnering, Subcontracting
3. Regulations & Legal Requirements for Supply Chains
4. Procurement Integrity
5. Organizational Conflicts of Interest
6. Meals, Gifts, Entertainment & Favors
7. Recruiting and Hiring for Federal Government Contractors
8. Cybersecurity Laws and Regulations
9. Working with DOD and Intelligence Agencies
10. Internal Investigations & Mandatory Reporting
11. Government Investigations – How They Work and your Rights
12. Mergers, Acquisitions & Joint Ventures

Effective Proposals

1. Technical and Management Evaluations
2. Price Evaluations
3. Understanding Past Performance Evaluations

4. Cost Realism Evaluations
5. Key Personnel Evaluations
6. Socioeconomic Evaluations

Cybersecurity 2021

1. Introduction and Overview
2. Protecting Sensitive Information
3. Regulations and Standards
4. The Cloud and FedRAMP
5. Confronting the Threat – Sharing Information and Spreading the Risk
6. Breach Investigation and Response

Incurred Cost Submission

3 Sessions

Communicating Effectively to the Government

3 Sessions

Pathways to Government Contracting

1. Joint Ventures for Large and Small Contractors
2. SBIR Contracting – Information for Primes and Subs
3. Other Transaction Agreements
4. Getting into GSA Schedule Contracting
5. New Government Contractor Hazards

Identifying Emerging Risks in Your Foreign Supply Chain

1. New Rules and Restrictions in Foreign Supply Chains
2. Buy American Act Requirements (as updated in January 2021)
3. Trade Agreements Act
4. U.S. Export Control Laws and Tariffs
5. Corruption/FCPA
6. Supply Chain Cybersecurity

Supply Chain Symposium

1. Update – Mandatory FAR Flow-Down Clauses and Best Practices
2. Update – Advanced Flow-Downs, Mandatory DFARS Clauses and Best Practices
3. CMMC Has Arrived – Is Your Supply Chain Ready?
4. Navigating Recent Changes to the Small Business Landscape
5. Update – New Developments Regarding Stimulus Legislation, Government Investigations and PPP Loans
6. Latest Developments in Supply Chain Pricing and Cost Issues

Financial Forum

1. Principles of Fiscal Law and Government Contracts
2. Contract Types and Bid Protests
3. Cost Reasonableness and Allowability Overview and Updates
4. Cost Estimating and Truthful Cost of Pricing Data Requirements
5. Selected Cost Principles Part 1: Compensation, Travel, Legal, and Related Costs
6. Selected Cost Principles Part 2: Selling, B&P, IR&D, and Related Costs
7. The Cost Accounting Standards
8. Pricing Requests for Equitable Adjustments and Pursuing Claims
9. Developments in Cost and Pricing Issues: A Year in Review

Deciphering Government Contracts

1. 10 Basic Rules
2. Say What you Mean; Mean What you Say
3. What IS the contract? Putting the right things in and leaving the wrong things out
4. Punctuate this!
5. Word Usage – Misused Words; grammar; References

6. How do You Know When it is Done?

Earned Value Management Systems

3 Sessions

Commercial Item Contracting

2 Sessions

Hit the Ground Running: Contract Law Essentials for New Attorneys and Contract Administrators

4 Sessions

The FAR and DFARS Update

3 Sessions

Nuts and Bolts of the SCA

2 Sessions

GovCon Accounting/Finance Executive Briefing Series

1. Other Regulatory Challenges in the Current Environment
2. Cost Accounting and Estimating Challenges
3. Business System Requirement Refresher-
4. DCMA Review Issues
5. DCAA Audit Issues

Innovative Contracting Series

1. Broad Agency Announcements and Funding Opportunity Announcements
2. Escaping the FAR with Procurement for Experiment and R&D Agreements
3. Escaping the FAR with Other Transaction Agreements and the Defense CSO Pilot (non-FAR) -
4. Flexible Contracting with FAR Part 12 Commercial Items, and other Flexible FAR-Based Contract Options-
5. The Innovative Contracting Landscape and “Escaping the FAR” -

Intellectual Property in Government Contracting

4 Sessions

Effective Proposals

1. Responsibility Evaluations and Source Selection
2. Socio-Economic Evaluations
3. Key Personnel Evaluations
4. Cost Realism Evaluations
5. Understanding Past Performance Evaluations-
6. Price Evaluations
7. Technical and Management Evaluations

Successful Proposals: From Preparation to Award

2 Sessions

Managing Government Property

2 Sessions

PCI Forum

1. Understanding and Protecting Technical Data Rights
2. Section 889 in 2021
3. CMMC: Policy and Technical Requirements- Recording | Slides
4. False Claims Act Update-
5. Commercial Item Contracting-
6. COVID-19 Vaccination Policies: What Employers Need to Know
7. Avoiding Pitfalls with Procurements Using Federal Grant Funds
8. This Is The Way: Identifying and Mitigating Antitrust Issues in Government Contracting
9. Private Partnerships – Fundamentals
10. Contract Closeout
11. Grants 101: Information for the New Awardee
12. Hit the Ground Running: Contract Law Essentials for New Attorneys and Contract Administrators
13. Data Abduction: Combating and Limiting Ransomware Risks-
14. Contractor Compliance Program Requirements
15. Introduction to Acquisition Flexibilities-

16. Service Contract Act and Davis-Bacon Act Compliance in the New Administration
17. Cost Analysis
18. Hands on NAICS Codes-
19. GSA's OASIS Follow-On: Will the Services Market Be the Same? -
20. AI and Government Contracting: Opportunities and Key Legal Issues
21. Building a Better Performance Work Statement
22. Deep Dive – Swimming in and Surviving the Executive Order on Improving the Nation's Cybersecurity
23. CMMC Regulatory Updates-
24. Nuts and Bolts of SCA
25. Government Contracts Update-
26. New to the Federal Market? The Top 10 Things You Need To Know!
27. Managing Supply Chain Disruptions
28. Federal Appropriations Law
29. Current Trends in Federal ID/IQ Contracting
30. NAICS Codes and the FAR-
31. Collective Bargaining for the Federal Contractor
32. Government Contracting - A Year in Review and the Road Ahead

CAS: The Series

1. Episode 1 – CAS Clauses
2. Episode 2 – Exemptions and Full/Modified CAS Coverage
3. Episode 3 – Cost Accounting Practice Changes & Administration
4. Episode 4 – CAS 401
5. Episode 5 – CAS 402
6. Episode 6 – CAS 405 & 406
7. Episode 7 – Compensation – CAS 408, 412, 413 & 415
8. Episode 8 – Direct and Indirect Costs – CAS 418

9. Episode 9 – Home office allocations – CAS 403
10. Episode 10 – G&A and B&P/IR&D – CAS 410 & 420
11. Episode 11 – COM and Standard Costs – CAS 407, 414 & 417
12. Episode 12 – Assets & Material – CAS 404, 409 & 411
13. Episode 13 – Insurance and CAS 419 – CAS 416 and the mystery of CAS 419
14. Episode 14 – Disclosure Statements – Part I
15. Episode 15 – Disclosure Statements – Part II
16. Episode 16 – CAS Administration – Roles of DCMA & DCAA

2020 Programs

Case of the Month Club

6 Sessions

First Year Government Contracts Attorney Course

4 Sessions

Subcontracting Summit: A Case Study Approach to Best Practices Virtual Class Series

1. Overview of Subcontracting and FAR Part 44
2. Joint Ventures and Teaming Agreements
3. Risk Management
4. Flowdowns
5. Subcontracting Plans
6. Best Practices in Prime's RFP Development
7. Subcontract Pricing
8. Purchasing Systems
9. Administration

Cybersecurity: It Isn't Just for Techies Anymore! Virtual Class Series

1. Introduction and Overview
2. Protecting Sensitive Information
3. Regulations and Standards
4. The Cloud and FedRAMP
5. Confronting the threat - sharing information and spreading the risk
6. Breach Investigation and Response

The Professor's Forum with Ralph Nash and Tim Sullivan Virtual Series

1. The Role of Technical Proposals
2. Market Based Competition
3. Two-Step Procurement Procedures
4. Selecting the Right Type of Contract
5. Evaluating Price and Cost Realism
6. June 25: Negotiating for Best Value
7. September 24: Resolving Disputes
8. October 29: Cardinal Change Doctrine

Cracking Open Government Contracting Webinar Series

1. Cracking Open an RFP
2. Cracking Open the FAR
3. Cracking Open Professor Nash's Formation of Government Contracts (2011)
4. Cracking Open the CPSR Guidebook
5. Cracking Open the CMMC
6. Cracking Open Professor Nash's Administration of Government Contracts (2006)
7. Cracking Open the DFARS
8. Cracking Open the Guidebook for Performance Based Services
9. Cracking Open the DoD's Other Transactions Guide
10. Cracking Open the DoD Commercial Items Guide
11. Cracking Open the ITAR

Supply Chain Symposium Webinar Series

1. 2020 Update - Mandatory FAR Flow-Down Clauses and Best Practices
2. 2020 Update - Advanced Flow-Downs, Mandatory DFARS Clauses, and Best Practices
3. Data rights and Cyber Security in the Defense Industrial base
4. Navigating Recent Changes To the Small Business Landscape
5. Applicability of TAA (Trade Agreements Act) and Supply Chain Risk
6. Latest Developments in Supply Chain Pricing and Cost Issues

Financial Forum Webinar Series

1. Incurred Cost Submissions and the DCAA Audit Environment
2. Cost Reasonableness and Allowability Overview and Updates
3. Contract Types and Bid Protests
4. Cost Estimating and Truthful Cost or Pricing Data Requirements
5. Managing Internal Investigations into Accounting Matters
6. Preventing and Reporting Accounting Issues Implicating Significant Overpayments and/or Fraud
7. CAS Part 1: Application of CAS and Modified CAS Coverage: CAS 401, 402, 405, and 406
8. CAS Part 2: Full-CAS Coverage: Disclosure Statements and Allocation of Selected Costs
9. Pricing Requests for Equitable Adjustments and Pursuing Claims

HR/Labor Compliance for Federal Contractors Webinar Series

1. Understanding the Impact of OFCCP Policy Changes on Federal Contractors
2. The impact of Non-Disclosure Agreements
3. Collective Bargaining for the Federal Contractor
4. An Update on Workplace Policy

5. Minimizing Your Legal Risk for Whistleblower Claims under the False Claims Act

Succeeding in Government Small Business Webinar Series

1. Small Business Overview
2. Formation and Affiliation Issues
3. Protests
4. Set Aside Programs
5. Subcontracting, Mentor-Protégé, and Teaming Agreements

PCI Forum

1. The DOJ's Procurement Collusion Strike Force, An Intro
2. An Introduction to Cost Reimbursement Contracting
3. SBA Updates on Subcontracting with Small Business
4. January 23rd - Government Contracts Update
5. TINA in the New Year
6. What is the Difference Between Claims and Equitable Adjustments?
7. OASIS: What You Need to Know About The Most Important Government Services Contract
8. False Claims Act Risk Areas in GSA Schedule Contracting
9. Trending Topics in Cybersecurity
10. Price Analysis; Deleted Scenes
11. Nuts, Bolts, and Beyond to be a Government Contractor
12. COVID-19: Tips for Teleworking
13. Loss of Productivity Claims
14. Does your Leadership Journey have you on the Wrong Path
15. This Too Shall Pass: Federal Contracting During the COVID-19 Pandemic
16. Liquidating Agreements
17. Where are my products from? Avoiding Country of Origin Confusion
18. Understanding Beta.Sam.gov

19. Eyes on Oversight
20. COVID-19 Cost Recovery
21. CPSR Compliance
22. Claims v. Equitable Adjustments
23. A Contractor's Guide to FAR Part 15
24. Contracting in the Age of COVID 19
25. Compliance and your Business: SCA Costs and Liability
26. Past Performance – How to Use Yours, Benefit from Others, and Defend it From Attacks
27. Building a Compliance Roadmap for Cybersecurity Maturity
28. Bid Protests: What Every Contractor Needs to Know Part 1
29. Bid Protests: What Every Contractor Needs to Know Part 2
30. Contractor's Guide to FAR Part 36
31. Implementation of 889a(1)(B) – Representation Regarding Certain Telecommunications and Video Surveillance Services or Equipment Confirmation
32. Introduction to Contract Administration
33. Contracting for Services in the Federal Sector Part 1
34. Contracting for Services in the Federal Sector Part 2
35. Contracting for Services in the Federal Sector Part 3
36. Preparing Successful Requests for Equitable Adjustments and Contract Claims
37. Terminations for Default and Convenience
38. Final Payment
39. Ethical Considerations when Counseling the Organizational Client
40. COVID-19 Stimulus: False Claims Act and Fraud Enforcement Risk
41. GovCon Express
42. Cost Allowability Workshop
43. GSA Schedule Contract Management
44. A New Year Brings New Challenges
45. Section 889 Compliance Obligations
46. Top Issues Effecting Government Contactors FY '21

47. Direct and Indirect Cost Accounting: In Today's Environment
48. The False Claims Act 2020 – Hindsight and New Year Predictions

Construction Contracts

1. ABCs of Performance Bonds
2. ABCs of Payment Bonds

Contract Cost Accounting Virtual Class

4 Sessions

Intellectual Property in Government Contracting

4 Sessions

Incurred Cost Submission Virtual Class

3 Sessions

Business Systems Webinar Series

1. Estimating Systems
2. Accounting Systems
3. Property Systems
4. MMAS
5. Administration & Updates

COVID-19 Triage (not for Credit)

6 Weeks

Bid Protests from All Angles

1. Pre-Award Protests: Challenging the "Ground Rules" of a Procurement
2. Post Award Protests: Making an Informed Decision
3. Corrective Action in Bid Protests
4. OTAs, CRADAs, and BAAs

2019 Programs

Proposal Evaluations Webinar Series

1. Technical and Management Evaluations
2. Price Evaluations
3. Past Performance Evaluations
4. Cost Realism Evaluations
5. Key Personnel Evaluations
6. Socioeconomic Evaluations
7. Responsibility Evaluations
8. Source Selection Authority and Award Types

Supply Chain Symposium Webinar Series

1. 2019 Update - Mandatory FAR Flow-Down Clauses and Best Practices
2. 2019 Update - Advanced Flow-Downs, Mandatory DFARS Clauses, and Best Practices
3. Best Practices in Executing Subcontracts, Teaming Agreements and Non-Disclosure Agreements
4. Developments in Suspension and Debarment and Ethics Practices Impacting the Supply Chain
5. Data Rights Throughout the Supply Chain
6. Latest Developments in Supply Chain Pricing and Cost Issues

Financial Forum Webinar Series

1. Principles of Fiscal Law and Government Contracts
2. Subcontracting and Cost Allowability
3. Accounting for Corporate Transaction Costs
4. Selected Cost Principles Part 1: Compensation, Travel, Legal and related costs
5. Selected Cost Principles Part 2: Selling, B&P, IR&D, and related costs
6. Delay and Termination Cost Recovery
7. The Cost Accounting Standards

8. Labor Compliance and Related Issues: Fair Labor Standards Act, Construction Wage Rate Requirements, and Service Contract Labor Standards
9. Developments in Cost and Pricing Issues: A Year in Review

Single Webinars

1. Cracking Open An RFP (This One's On Us)
2. DoD Profit and Weighted Guidelines Webinar
3. Material Management and Accounting Systems (MMAS)

Free Webinars 2019

1. Procurement Collusion Strike Force Webinar
2. U.S. Export Controls: ITAR, EAR and Emerging Technologies
3. Key Labor & Employment Rules for Government Contractors
4. Security Clearances: Navigating the Different Types & Application Procedures
5. Successfully Crafting and Prosecuting CDA Claims
6. FOIA Update Webinar
7. Introduction & Overview – The Contractor Purchasing System Review of Today and
8. Recent Cost Allowability and DCAA Updates Webinar
9. US Export Controls Statute Webinar
10. Contract Closeout: New Avenues for Quicker Closeouts
11. Get Ready for CIO-SP4 & A Review of Current Contract Vehicles
12. Using DCMA EVMS Metrics for Project Management Performance Improvement
13. Cracking Open the FAR (Yet Again)!
14. Words Matter: FAR Part 2

15. GSA Schedule Consolidation is Here
16. Materiality in Incurred Costs
17. Fraud Remedies and Risks in Government Contracts Litigation
18. FY2019 Small Business Regulatory and Administrative Update
19. Cracking Open the FAR
20. Government Contracts Mid-Year Update
21. Leveraging Emerging Technologies to Create Better Contracting Outcomes
22. Grants Compliance: Understanding Regulations, Risk, and Best Practices
23. Section 809 and Commercial Items
24. Cracking Open an RFP (This One's On Us!)
25. DoD Profit and Weighted Guidelines
26. Material Management and Accounting Systems (MMAS)
27. Section 809 & Bid Protests
28. An Introduction to Agile Methodology
29. Basics of Contract Interpretation
30. Audit Proof Your Incurred Cost Submission
31. The New U.S. Export Controls Statute
32. Cyber Incident Reporting and Data Protection in the Supply Chain Webinar
33. DoD Cybersecurity Requirements
34. What is the Difference between Claims and Requests for Equitable Adjustments?
35. Federal Procurement Domestic Preferences
36. Contract (Mis)Interpretation
37. Material Management and Accounting System (MMAS)
38. Solving the FAR Puzzle

2018 Programs

Financial Forum Webinar Series

1. Cost Reasonableness and Compensation Costs
2. Incurred Cost Submissions and DCAA Audits - Strategies, Trends and Areas of Focus
3. Preventing, Investigating, and Reporting Accounting Issues: The Mandatory Disclosure Rule
4. Pricing Requests for Equitable Adjustments and Pursuing Claims
5. CAS Part 1: Application of CAS and Modified CAS Coverage: CAS 401, 402, 405 and 406
6. CAS Part 2: Full-CAS Coverage: Disclosure Statements and Allocation of Selected Costs
7. Tangible Assets, Cost of Money, and Related Issues
8. Intangible Assets - IR&D, Patents, and Royalties
9. Developments in Cost and Pricing Issues: A Year in Review

Supply Chain Symposium Webinar Series

1. 2018 Update – Mandatory FAR Flow-Down Clauses and Best Practices
2. 2018 Update – Advanced Flow-Downs, Mandatory DFARS Clauses and Best Practices
3. Small Business Opportunities, Risks and Challenges Impacting the Supply Chain
4. Cyber Incident Reporting and Data Protection in the Supply Chain
5. Best Prime and Sub Practices for Successful Contract Formation and Protests
6. 2018 Update – Prime and Sub Cost Allowability and Pricing Issues

Using FOIA To Strengthen and Assess Government Contract Claims and Executive Action Challenges

1 Session

2017 Programs

Financial Forum 2017

1. Subcontract and Vendor Cost Allowability
2. Final Indirect Cost Rate Proposals: Auditor Focus Areas, Trends, and Best Practices
3. Selected FAR Cost Principles Part 1: Compensations, Legal, Consulting, Organization, Restructuring, and Tangible & Intangible Capital Asset Costs
4. Selected FAR Cost Principles Part 2: IR&D, B&P Selling, Advertising, Public Relations Costs, and Other Business Development Costs
5. Cost Estimating and Truthful Cost or Pricing Data Requirements
6. Cost Reasonableness and Travel and Relocation Cost Allowability
7. Managing Internal Investigations into Accounting Matters – Mandatory Disclosures
8. CAS Overview and Best Practices
9. Termination Cost Recovery