



2025 Training Offerings at the Public Contracting Institute

Table of Contents

One Stop Training 2025 Subscription	4
Webinar & Virtual Training Bundle 2025 Subscription	5
The PCI Forum FLEX	6
2025 Virtual Training Bundle by Day	7
<i>Bundle Series on Tuesdays</i>	7
<i>Bundle Series on Wednesdays</i>	7
<i>Bundle Series on Thursdays</i>	7
Series in the Webinar/Virtual Bundle	9
0-60: GovCon in a Capsule	9
The Essentials of Doing Business with the Federal Government Series	9
Financial Forum	9
Case of the Month 2025	10
Subcontract Management from A-to-Z	10
Hands-On Workshops: The GovCon Lifecycle	10
Supply Chain Symposium	10
Country of Origin & Buy America	11
Government Contracts Update	11
Cost Principles and FAR Part 31	11
FUN with the FARSM 2025 Subscription	12
DFUN With the DFARSSM 2025 Subscription	15
On-Demand Programming	18
eLearning vs Recorded Training	18
eLearning Subscription	18
Recorded Training Subscription	18
The PCI Forum	19
Negotiating Virtually	19
Demystifying Intellectual Property in Government Contracting Series	19
Successful Proposals: From Preparation to Award	19
FREE - Types of Government Contract Basics	Error! Bookmark not defined.
Cost Accounting Standards	19



Hit The Ground Running: Contract Law Essentials for New Attorneys & Contract Administrators .19

Dive into Travel Costs – FAR Part 31.205-46.....19

GovCon Essentials.....19

Cybersecurity: What Government Contractors Need to Know20

Cost and Price Analysis Workshop20

Artificial Intelligence Means Real Money – What Government Contractors Need to Know About the AI Revolution.....20

Crafting Communication Clarity: Mastering Business Writing for Influence and Compliance20

GovCon Express.....20

FREE - Tech Data for Subcontractors and Researchers.....20

Enhancing Critical Thinking Skills.....20

Assertion of Commerciality20

Nuts, Bolts and Beyond: To Be a Government Contractor20

Best Practices in Ethics & Compliance Bundle20

Labor Regulations – The Service Contract Act21

FREE - Becoming a Prime Contractor.....21

Maximize Travel Cost Recovery - FAR Part 31.205-46.....21

Crafting GovCon Communication Clarity21

Generative AI: You Know Better Than to Trust a Strange Robot.....21

FAR Express21

Incurred Cost Submission Deep Dive21

DCAA Audit Insights.....21

Managing Government Property21

NAICS Codes and Navigating SAM.gov21

GovCon 101 Training 22

GovCon 101: Roles and Responsibilities.....22

GovCon 101: Types of Contracts22

GovCon 101: Ethics22

GovCon 101: RFPs.....22

GovCon 101: FAR Process22

GovCon 101: SCA22

GovCon 101: CAS22

GovCon 101: CPSR22



**PUBLIC
CONTRACTING
INSTITUTE**

GovCon 101: Government Property.....22

GovCon 101: Teaming23

GovCon 101: Flowdowns.....23

GovCon 101: Small Business Programs.....23

George Mason University Continuing and Professional Education 24

3 Mason Certificate Programs – Upon Completion, Earn a Digital Badge 24

Contracting with the Federal Government – Accounting Certificate24

Contracting with the Federal Government – Administration Certificate24

Masters Academy in Government Contracting Certificate.....25

2025 George Mason University Class Schedule..... 25

Accounting and Auditing for Government Contractors25

Contract Changes and Equitable Adjustments.....25

Contract Cost Accounting Deep Dive.....26

Contract Pricing and Pricing Fundamentals26

Contractors Purchasing Systems Review (CPSR)26

Ethics and Compliance in Government Contracting26

Federal Grants Fundamentals.....26

Government Contracts Compliance and Cybersecurity26

Government Contracting Fundamentals26

Masters Academy in Government Contracting27

Negotiation Strategies and Techniques27

Subcontract Management.....27

The FAR Workshop.....27

Timekeeping for Government Contracting27



One Stop Training 2025 Subscription

Pay one low subscription price and receive all your training from PCI, instead of paying thousands for individual training programs throughout the year!



Huge savings! Look at the \$9,900 One Stop training subscription value breakdown:

- [Bundle – 10 Webinar/Virtual Series](#) (79 Sessions)\$5,295
- 9 additional links for Bundle (Group)\$5,000
- [FUN with the FARSM 2025](#) (26 Sessions)\$2,495
- [DFUN with the DFARSSM 2025](#) (12 Sessions)\$1,495
- [On-Demand Access to hundreds of recorded classes](#)\$495
- [The PCI Forum](#) – 200+ programs annually\$20,000+
- [GovCon 101 Sessions](#) – 2-4 accredited sessions added monthly\$299
- Bonus: If you need training on a topic that we do not have covered on our schedule, we will work with you to add it!

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Webinar & Virtual Training Bundle 2025 Subscription

WEBINAR AND VIRTUAL TRAINING BUNDLE



PCI's 2025 Webinar & Virtual Training includes:

- 10 Series. 79 Sessions (Details of each series below)

Bundle Price:

An individual - \$2,950

Group up to 5 - \$5,295

Discounted Pricing Available for Large Groups



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The PCI Forum FLEX

Join our NEW PCI Forum FLEX 3-month Subscription!

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Need a topic not already scheduled? Let us know and we will do our best to schedule it.

[Subscription Investment: \\$1,095](#)



2025 Virtual Training Bundle by Day

On the following pages, dates & topics can be found for each session.

Bundle Series on Tuesdays

Financial Forum First Tues of the Month Every Other Month 12:00-1:00pm ET 6 Sessions	Case of the Month Second Tues of the Month, starting Feb 12:00-1:00pm ET 9 Sessions	Subcontract Management from A- to-Z Third Tues of the Month 12:00-1:30pm ET 9 Sessions	0-60: GovCon in a Capsule Fourth Tues of the Month 12:00-1:00pm ET 10 Sessions
The Essentials of Doing Business with the Federal Government Every Tues, starting Aug 10:00-11:30am ET 11 Sessions			

Bundle Series on Wednesdays

Hands-On Workshops: The GovCon Lifecycle First or Second Wed of the Month, on non-FWTF weeks 12:00-3:00pm ET 9 Sessions	Supply Chain Symposium Third Wed of the Month, 2:00-3:30pm ET 6 Sessions	<i>Optional to add</i> FUN with the FARSM Every other Wed 12:00-1:30pm ET 26 Sessions	
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Bundle Series on Thursdays

Country of Origin & Buy America Third Thurs of the Month 12:00-1:30pm ET 9 Sessions	Government Contracts Update Third Thurs of the Month, quarterly 2:00-3:00pm ET 4 Sessions	Cost Principles, FAR Part 31, and Direct/Indirect Overhead Fourth Thurs of the Month 12:00-1:30pm ET 6 Sessions	<i>Optional to add</i> DFUN with the DFARSSM Second Thurs 12:00-1:30pm ET 12 Sessions
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Choose Your Option	<u>Annual Bundle Subscription</u>	<u>One Stop Training Solution (Group)</u>
Annual Bundle Programs: Access 10 Live Webinar Series, with 79 Sessions!	✓	✓
CLE/CPE/CLP Certificates for live sessions	✓	✓
Credited Access to 2-4 GovCon 101 Programs each month!	✓	✓
<i>FUN with the FARSM 2025</i> – 26 Bi-weekly sessions covering the entire FAR!		✓
<i>DFUN with the DFARS 2025</i> – 12 Sessions on FWTF off-weeks covering the entire DFARS!		✓
On-Demand Access to PCI’s 500+ Hour <i>Recorded Training Library</i>		✓
Access to 2-4 Premium PCI Forum Classes each month!		✓
Ten Additional Links for the Bundle		✓
Links for Groups of All Sizes – 10 to Hundreds	<i>Optional</i>	<i>Optional</i>



Series in the Webinar/Virtual Bundle

0-60: GovCon in a Capsule

10 Sessions, Fourth Tuesday, 12:00-1:00pm ET

- [January 28](#) – Nuts, Bolts, and Beyond – To Be a Government Contractor
- [February 25](#) – Teaming Agreements
- [March 25](#) – Key Labor & Employment Rules
- [April 22](#) – Responding to an RFP
- [May 27](#) – Contract Interpretation
- [June 24](#) – Pricing a Contract
- [July 22](#) – FAR Part 52 and Key Clauses
- [August 26](#) – Ethics and Compliance
- [September 23](#) – Contract Administration
- [October 28](#) – Accounting and Auditing

The Essentials of Doing Business with the Federal Government Series (“Essentials”)

11 Sessions, Every Tuesday, 10:00-11:30am ET, Starts in August

- [August 5](#) - The Government as a Customer
- [August 12](#) - Statutes & Regulations that Guide the Contracting Process
- [August 19](#) - Procurement Integrity
- [August 26](#) - Conflicts of Interest
- [September 2](#) - Changes & Requests for Equitable Adjustments
- [September 9](#) - Terminations
- [September 16](#) - Administering CMMC/FISMA/NIST Requirements
- [September 23](#) - Subcontracting
- [September 30](#) - Timekeeping Issues
- [October 7](#) - Accounting Requirements
- [October 14](#) - How Things Can Go Wrong
-

Financial Forum

6 Session, First Tuesday of the Month, 12:00-1:00pm ET

- [Jan 7](#) - Contracting Methods and Gov’t Access to Accounting Data
- [Mar 4](#) - Select Cost Principles: Compensation, Travel, Legal, and Related Costs
- [May 6](#) - Truthful Cost or Pricing Data – The Artist formerly known as TINA
- [July 1](#) - Getting Paid – Contract Financing and its Challenges
- [Sep 2](#) - Pricing Requests for Equitable Adjustments and Pursuing Claims
- [Oct 7](#) - Developments in Cost and Pricing: A Year in Review



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Case of the Month 2025

9 Sessions, Second Tuesday of the Month, 12:00-1:00pm ET, Starts in February

- [February 11](#) – February Cases
- [March 11](#) – March Cases
- [April 8](#) – April Cases
- [May 13](#) – May Cases
- [June 10](#) – June Cases
- [September 9](#) – September Cases
- [October 14](#) – October Cases
- [November 11](#) – November Cases
- [December 9](#) – December Cases

Subcontract Management from A-to-Z

9 Sessions, Third Tuesday of the Month, 12:00-1:30pm ET

- [January 21](#) - Federal Subcontracting 101: An Overview
- [February 18](#) - Joint Ventures and Teaming Agreements
- [March 18](#) - Small Business Subcontractors
- [April 15](#) - Subcontracting Plans
- [May 20](#) - Contractor Purchasing Systems
- [June 17](#) - Awarding Subcontracts
- [September 16](#) - Flow Downs and Terms & Conditions
- [October 21](#) - Subcontract Pricing
- [November 18](#) - Subcontract Management and Administration

Hands-On Workshops: The GovCon Lifecycle

9 Sessions, First OR Second Wednesday of the Month, 12:00-3:00pm ET, Non-FUN with the FAR weeks

- [Feb 12](#) – Formation Principles and Acquisition Planning
- [Mar 12](#) – Types of Contracts
- [April 9](#) – Compliance and Organizational Conflicts of Interest
- [May 7](#) – Proposal Evaluations and Source Selection
- [Jun 4](#) – Small Business Contracting and Subcontracting
- [Sep 10](#) – Intellectual Property
- [Oct 8](#) – Changes, Claims and Disputes
- [Nov 5](#) – Pricing Equitable Adjustments and Cost Accounting
- [Dec 3](#) – Terminations and Contract Closeouts

Supply Chain Symposium

6 Sessions, Third Wednesday of the Month, 2:00-3:30pm ET

- [Jan 15](#) - Update – Mandatory FAR Flow-Down Clauses and Best Practices
- [Feb 19](#) - Update – Advanced Flow-Downs, Mandatory DFARS Clauses and Best Practices
- [Mar 19](#) -
- [Apr 16](#) -



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- [May 14](#) -
- [Jun 18](#) -

Country of Origin & Buy America

9 Sessions, Third Thursday of the Month, 12:00-1:30pm ET

- [Jan 16](#) - Buy American Act
- [Feb 20](#) - Trade Agreements Act
- [Mar 20](#) - Buy America Requirements under Federally-Funded Transportation Contracts and Programs
- [Apr 17](#) - Country of Origin requirements under Federal Grant Programs
- [May 15](#) - Customs and “Made in the U.S.A.” Labeling
- [Jun 19](#) - DOD: The Berry Amendment
- [Sep 18](#) - DOD: Specialty Metals Restrictions
- [Oct 16](#) - “Buy America” Round-Up: Additional Country of Origin Requirements
- [Nov 20](#) - Sanctions and other Prohibited Sources

Government Contracts Update

4 Sessions, Third Thursday of the Month – Four Months of the Year, 2:00-3:00pm ET

- [January 16](#)
- [April 17](#)
- [Aug 21](#)
- [Dec 18](#)

Cost Principles and FAR Part 31

6 Sessions, Fourth Thursday of the Month, Begins in March, 12:00-1:30pm ET

- [March 27](#) – Cost Principle Introduction and Application
- [April 24](#) – The Principles
- [May 29](#) – Going Deeper on Allocability
- [August 28](#) – Indirect Rate Specifics
- [September 25](#) – Direct Cost Specifics
- [October 23](#) – Cost and Price Analysis



[FUN with the FARSM 2025 Subscription](#)



These programs will all be on Wednesdays at 12:00-1:30pm ET

SEASON 12 FUN WITH THE FAR SCHEDULE 2025:

January 15: FAR Session 1 (Tim Sullivan)

Part 1 (Federal Acquisition Regulations System)

Part 2 (Definitions and Words & Terms)

January 29: FAR Session 2 (Fred Geldon)

Part 3 (Improper Business and Personal Conflicts of Interest)

February 12: FAR Session 3 (Rick A-to-Z)

Part 5 (Publicizing Contract Actions) & Part 6 (Competition Requirements)

February 26: FAR Session 4 (Matt Keller) (I will be away on vacation)

Part 7 (Acquisition Planning)

Part 10 (Market Research)

Part 11 (Describing Agency Needs)

March 12: FAR Session 5 (Jonathan Aronie)

Part 8 (Required Sources of Supplies and Services), Part 38 (Federal Supply Schedule Contracting)

Part 39 (Acquisition Information Technology)

Part 51 (Use of Government Sources by Contractors)

March 26: FAR Session 6 (Bill Hardy)

Part 4 (Administrative Materials)

Part 24 (Protection of Privacy and Freedom of Information)

April 2: FAR Session 7 (Ryan Roberts)



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Part 12 (Acquisition of Commercial Items)
Part 13 (Simplified Acquisition Procedures)

April 16: FAR Session 8 (Kara Sacilotto)
Part 9 (Contractor Qualifications)
Part 14 (Sealed Bidding)
Review Trivia

April 30: FAR Session 9 (Lou Chiarella)
Part 15 (Contracting by Negotiation)

May 14: FAR Session 10 (Bill Walter)
Part 15.4 (Contract Pricing)

May 28: FAR Session 11 (Jayna Rust)
Part 16 (Types of Contracts)

June 11: FAR Session 12 (Brett Egusa)
Part 17 (Special Contracting Methods)
Part 18 (Emergency Acquisitions)

June 25: FAR Session 13 (Erin Davis)
Part 19 (Small Business Methods)
Part 26 (Other Socioeconomic Programs)

July 9: FAR Session 14 (Nichole Attallah or Sara Nash)
Part 22 (Application of Labor Laws to Government Acquisitions)
Part 23 (Environment, Energy, and Water Efficiency, Renewable Energy Technologies, Occupational Safety, and Drug-Free Workplace)

July 23: FAR Session 15 (David Gallacher)
Part 25 (Foreign Acquisition) & Review Trivia

August 6: FAR Session 16 (Jeff Newman)
Part 27 (Patents, Data, and Copyrights)

August 20: FAR Session 17 (Bill Walter)
Part 28 (Bonds and Insurance)
Part 29 (Taxes)

August 27: FAR Session 18 (Bill Walter)



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Part 30 (Cost Accounting Standards Administration)

Part 31 (Contract Cost Principles and Procedures)

Part 32 (Contract Financing)

September 10: FAR Session 19 (Sharon Larkin) (I will be on vacation)

Part 33 (Protests, Disputes, and Appeals)

September 24: FAR Session 20 (Lou Chiarella)

Parts 34 (Major System Acquisition)

Part 35 (Research and Development Contracting)

October 8: FAR Session 21 (Matt Keller)

Part 36 (Construction and Architect-Engineer Contracts)

Part 37 (Service Contracting)

Part 41 (Acquisition of Utility Services)

Part 48 (Value Engineering)

October 22: FAR Session 22 (Tim Sullivan or Bill Walter)

Part 42 (Contract Administration and Audit Services)

Part 43 (Contract Modifications)

November 5: FAR Session 23 (David Gallacher)

Part 44 (Subcontracting Policies and Procedures)

November 19: FAR Session 24 (Chris Wade)

Part 45 (Government Property)

Part 46 (Quality Assurance)

Part 47 (Transportation)

December 3: FAR Session 25 (Alex Major & Franklin Turner)

Part 49 (Terminations of Contracts)

December 17: FAR Session 26 (Tyler Evans)

Part 50 (Extraordinary Contractual Actions and the Safety Act)

Part 52 (Solicitation Provisions and Contract Clauses)

Review Trivia



DFUN With the DFARSSM 2025 Subscription



All sessions are 90 minutes long, and will be on the second Thursday of the month, from 12:00-1:30pm ET

January 9: DFARS Session 1

- Part 201 - Federal Acquisition Regulations System
- Part 202 - Definitions Of Words and Terms
- Part 252.1 and 52.1 - Structure of provisions and clauses
- Part 203 - Improper Business Practices and Personal Conflicts of Interest
- Part 204 - Administrative Matters

February 13: DFARS Session 2

- Part 205 - Publicizing Contract Actions
- Part 206 - Competition Requirements
- Part 207 - Acquisition Planning
- Part 208 - Required Sources of Supplies and Services
- Part 209 - Contractor Qualifications
- Part 210 - Market Research
- Part 211 - Describing Agency Needs

March 13: DFARS Session 3

- Part 212 - Acquisition Of Commercial Items
- Part 213 - Simplified Acquisition Procedures
- Part 214 - Sealed Bidding
- Part 215.1, .2, .3 - Contracting by Negotiation
- Part 244 - Subcontracting Policies and Procedures

April 10: DFARS Session 4

- Part 216 - Types Of Contracts
- Part 217 - Special Contracting Methods
- Part 218 - Emergency Acquisitions



May 8: DFARS Session 5

- Part 215.4 - Pricing
- Part 230 - Cost Accounting Standards Administration/48 CFR Chapter 99
- Part 231 - Contract Cost Principles and Procedures
- Part 232 - Contract Financing

June 12: DFARS Session 6

- Part 219 - Small Business Programs
- Part 222 - Application Of Labor Laws to Government Acquisitions
- Part 223 - Environment, Energy and Water Efficiency, Renewable Energy Technologies, Occupational Safety, And Drug-Free Workplace
- Part 226 - Other Socioeconomic Programs

July 10: DFARS Session 7

- Part 225 - Foreign Acquisition

August 14: DFARS Session 8

- Part 224 - Protection Of Privacy and Freedom of Information
- Part 227 - Patents, Data, And Copyrights
- Part 228 - Bonds And Insurance
- Part 229 - Taxes

September 11: DFARS Session 9

- Part 234 - Major System Acquisition
- Part 235 - R&D
- Part 236 - Construction And Architect-Engineer Contracts
- Part 237 - Service Contracting
- Part 239 - Acquisition Of Information Technology
- Part 241 - Acquisition Of Utility Services

October 9: DFARS Session 10

- Part 242 - Contract Administration and Audit Services
- Part 243 - Contract Modifications
- Part 245 - Government Property
- Part 246 - Quality Assurance
- Part 247 - Transportation
- Part 248 - Value Engineering
- Part 251 - Use Of Government Sources by Contractors

November 13: DFARS Session 11

- Part 233 - Protests, Disputes, And Appeals



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- Part 249 - Termination Of Contracts
- Part 250 - Extraordinary Contractual Actions and The Safety Act

December 11: DFARS Session 12

- Part 252.2 - Solicitation Provisions and Contract Clauses
- Part 253 - Forms



On-Demand Programming

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- eLearning – Tracked, interactive trainings delivered at your pace!
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Recorded Trainings are video files of live programs we have run in the past – while the polling questions can be seen, they cannot be interacted with. The program also moves at the pace of the original program – rather than the learner's pace.

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Lots of Options Available Online All for One Great Price

At \$495 per year (\$65 month), PCI's on-demand training is a great deal, and contains hundreds of hours of on-demand information relevant to any public contracting endeavor. PCI's on-demand subscription library includes public contracting essentials such as:

- Government Contracting Fundamentals
- Subcontracting Summit
- The Professor's Forum with Ralph Nash and Tim Sullivan
- Demystifying Intellectual Property/Data Rights in Government Contracting Series
- More than a four hundred other classes available in the library

PCI's library is deep enough that there will be a class relevant to you every time you need training. PCI is constantly adding new programs, lectures, and classes to the recorded training library. To learn more and sign-up, [click here](#).



The PCI Forum

2-5 Live Virtual Trainings added to the calendar monthly!



Negotiating Virtually

January 8; 11:00am-2:00pm ET (\$199)

Demystifying Intellectual Property in Government Contracting Series

7 Sessions, Second Wednesday of the Month, 10:00-11:30am ET
(Series \$995, Session \$189)

- [January 8](#) – Introduction: Forms of IP, Strategic considerations for contractors and the Government related to IP
- [February 12](#) – DFARS rights in non-commercial technical data, non-commercial computer software, and commercial item technical data
- [March 12](#) – Data rights under the FAR, commercial computer software issues, open-source software issues
- [April 9](#) – SBIR; Data rights in practice
- [May 14](#) – Patent issues
- [June 11](#) – Remedies
- [July 9](#) – Hot topics and emerging issues (panel)

Successful Proposals: From Preparation to Award

January 14-15; 10:00am-2:00pm ET (\$599)

Travel Costs – Leaving Money on the Table? Maximize Travel Cost Recovery

January 22; 2:00-4:30pm ET (\$299)

Cost Accounting Standards

Jan 29-30; 10:00am-2:00pm ET (\$599)

Hit The Ground Running: Contract Law Essentials for New Attorneys & Contract Administrators

February 3-6; 12:00pm-3:30pm ET (\$795)

Dive into Travel Costs – FAR Part 31.205-46

February 4; 12:00pm-1:00pm ET (\$189)

GovCon Essentials

February 12; 12:00pm-3:30pm ET (\$299)



Cybersecurity: What Government Contractors Need to Know

Second Thursday of the Month, 2:00pm-3:30pm ET (\$756)

- [February 13](#) – What are Controlled Unclassified Information and Covered Defense Information, and Why Should we Care?
- [March 13](#) – Protecting Sensitive Information and Proving it Through CMMC
- [April 10](#) – Can I Put this Data in the Cloud? Should I?
- [May 8](#) – Who can you Trust? Cybersecurity Supply Chain Considerations
- [June 12](#) – Persistence Pays Off – Cyber Threat Information Sharing and Incident Reporting/Investigation

Cost and Price Analysis Workshop

February 25-27; 10:00am-2:00pm ET (\$899)

Artificial Intelligence Means Real Money – What Government Contractors Need to Know About the AI Revolution

March 4; 2:00pm-3:15pm ET (\$89)

Crafting Communication Clarity: Mastering Business Writing for Influence and Compliance

March 6; 12:00pm-3:30pm ET (\$225)

GovCon Express

March 12; 11:00am-2:00pm ET (\$199)

Negotiating Terms and Conditions

March 20; 2:00pm-3:30pm ET (\$125)

FREE - Tech Data for Subcontractors and Researchers

March 26; 12:00pm-1:15pm ET

Enhancing Critical Thinking Skills

April 1; 1:00pm-3:30pm ET (\$225)

Assertion of Commerciality

April 3; 12:00pm-3:00pm ET (\$249)

Nuts, Bolts and Beyond: To Be a Government Contractor

April 9; 2:00pm-3:30pm ET (\$189)

Best Practices in Ethics & Compliance Bundle

Second Tuesday of the Month (5 sessions), 2:00pm-3:30pm ET (\$195)

- [April 15](#) - Ethics & Compliance Risks Associated with Business Capture for Government Contractors (**FREE**)(2:00-3:00pm)
- [May 13](#) - Procurement Integrity, Unfair Competitive Advantages and OCI's: The Intersection of Ethics, Compliance and Business Capture (\$99)
- [June 10](#) - Civil FCA, Criminal, & Debarment Enforcement, Oh My: A Look at the Current Enforcement Environment-Facing Government Contractor (\$99)



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- [July 8](#) - Save \$\$\$ & Invest in Your Ethics & Compliance Program: A Look at the Best Practices in Ethics & Compliance (\$99)
- [August 12](#) - Navigating the Panoply of Complex Ethics & Compliance Risks Facing Federal Government Contractors (\$99)

[Labor Regulations – The Service Contract Act](#)

April 29-May 1; 2:00pm-3:30pm ET (\$378)

[FREE - Becoming a Prime Contractor](#)

May 1; 12:00pm-1:15pm ET

[Maximize Travel Cost Recovery - FAR Part 31.205-46](#)

May 6; 2:00pm-4:00pm ET (\$199)

[Crafting GovCon Communication Clarity](#)

May 7, 14, 21, 28, June 4, 11; 10:00am-11:30am ET (\$945)

- [May 7](#): Using Grammar for Clarity
- [May 14](#): Understanding your Audience by Using the Language of the Profession
- [May 21](#): Persuading the Unconvinced
- [May 28](#): Preserving the Record
- [June 4](#): Presenting Data that is Understandable, Reliable, and Repeatable
- [June 11](#): Crafting Contracts for Clarity and Compliance

[Generative AI: You Know Better Than to Trust a Strange Robot](#)

May 13; 2:00pm-3:30pm ET (\$99)

[FAR Express](#)

May 21-22; 12:00pm-3:00pm ET (\$599)

[Incurred Cost Submission Deep Dive](#)

June 3-4; 12:00pm-3:00pm ET (\$399)

[DCAA Audit Insights](#)

June 5, 12, 19, 26; 2:00pm-3:30pm ET (\$567)

- [June 5](#): How to Navigate Audit Challenges
- [June 12](#): Navigating DCAA Audit Issues
- [June 19](#): What is a Business System and why does DCAA care?
- [June 26](#): Understanding the Issues and Challenges of DCAA's "Other" Audits

[Managing Government Property](#)

June 11-12; 2:00pm-4:00pm ET (\$249)

[NAICS Codes and Navigating SAM.gov](#)

June 18; 11:30am-1:15pm ET (\$199)



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GovCon 101 Training

2-4 Webinars Added Every Month Based on Customer Recommendations



GovCon 101 programs are **FREE**. If you need CLP or CPE credit, there is a \$45 accreditation fee per session. For \$299, you can receive credit and certificates of completion for as many sessions of GovCon 101 that you attend. [Click here to register for the series.](#)

[GovCon 101: Roles and Responsibilities](#)

January 13; 1:00-2:15pm ET

[GovCon 101: Types of Contracts](#)

January 27; 1:00-2:15pm ET

[GovCon 101: Ethics](#)

February 3; 1:00-2:15pm ET

[GovCon 101: RFPs](#)

February 17; 1:00-2:15pm ET

[GovCon 101: FAR Process](#)

March 10; 1:00-2:15pm ET

[GovCon 101: SCA](#)

March 24; 1:00-2:15pm ET

[GovCon 101: CAS](#)

April 14; 1:00-2:15pm ET

[GovCon 101: CPSR](#)

April 28; 1:00-2:15pm ET

[GovCon 101: Government Property](#)

May 12; 1:00-2:15pm ET



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[GovCon 101: Teaming](#)

May 19; 1:00-2:15pm ET

[GovCon 101: Flowdowns](#)

June 9; 1:00-2:15pm ET

[GovCon 101: Small Business Programs](#)

June 23; 1:00-2:15pm ET



George Mason University Continuing and Professional Education

PCI is pleased to partner with Mason CPE delivering training in Federal Government Contracting and Grants. The certificate/digital badge programs and individual classes are designed to help government contracting professionals better perform their jobs, grow in their careers, and succeed in the government contracting environment.



Continuing and Professional Education

George Mason University Digital Badge/Certificate Programs



3 Mason Certificate Programs – Upon Completion, Earn a Digital Badge

Contracting with the Federal Government – Accounting Certificate

Minimum of 60 Contact Hours. May take up to two years to complete.

Required Courses (4)

- [CFG 0400_Government Contracting Fundamentals](#)
- [CFG 0404_The FAR Workshop: Practical Applications & More](#)
- [CFG 0409_Contract Cost Accounting Deep Dive](#)
- [CFG 0425_Accounting and Auditing for Government Contracts](#)

Electives (Choose 1)

- [CFG 0405_Contractor Purchasing System Reviews \(CPSR\)](#)
- [CFG 0408_Contract Pricing and Pricing Fundamentals](#)
- [CFG 0432_Timekeeping for Government Contractors](#)

Contracting with the Federal Government – Administration Certificate

Minimum of 60 Contact Hours. May take up to two years to complete.

Required Courses (4)

- [CFG 0400_Government Contracting Fundamentals](#)
- [CFG 0404_The FAR Workshop: Practical Applications & More](#)
- [CFG 0451_Negotiation Strategies and Techniques](#)



- [CFG 0452_Contract Changes and Equitable Adjustments](#)
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Electives (Choose 1)

- [CFG 0407_Government Contract Compliance and Cybersecurity](#)
- [CFG 0406_Subcontract Management](#)
- [CFG 0428 Ethics and Compliance in Government Contracting](#)

Masters Academy in Government Contracting Certificate

The Masters Academy is designed to provide an exceptional learning experience. Each day, various experts share their insights into the leading practices of government contracting. Over the course of nine days, you will have the unique opportunity to learn the lessons experts have culled during their careers in government contracting.

2025 George Mason University Class Schedule

Classes are Live Virtual Instruction unless Noted In-person at GMU Arlington, VA Campus

GovCon Need to Know Compliance Series

10:30am-12:00pm ET, Tuesdays from January 21 - May 13, 2025

- January 21: Corruption Issues (Fred Geldon)
- January 28: Procurement Process (Fred Geldon)
- February 4: International Business Issues (David Gallacher)
- February 11: Supply Chain Issues (Bill Walter)
- February 18: The Other Business Systems (Bill Walter)
- February 25: Cost and Pricing (Bill Walter)
- March 4: Accounting Systems (Bill Walter)
- March 11: The Dark Side (Lou Chiarella)
- March 18: Cybersecurity (Jim Goepel)
- Mar 25: Interacting with Government (Margaret Cassidy)
- April 1: Antitrust and Lobbying (Margaret Cassidy)
- April 8: Compliance Program (Fred Geldon)
- April 15: Contract Administration (Margaret Cassidy)
- April 22: Socioeconomic Issues and Schedule Contracts (Lou Chiarella)
- April 29: Employment, Health, and Safety (Nichole Atallah)
- May 6: Safeguarding Proprietary Information (Jim Goepel)
- May 13: Classified Contracting, and Privacy Issues (Adam Bartolanzo)

Accounting and Auditing for Government Contractors

10:00am-2:30pm ET

- March 11-13, 2025
- October 7-9, 2025

Contract Changes and Equitable Adjustments

10:00am-2:30pm ET



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- March 25-27, 2025
- July 22-24, 2025
- November 18-20, 2025

Contract Cost Accounting Deep Dive

10:00am-1:30pm ET

- February 3-6, 2025
- May 19-22, 2025
- October 13-16, 2025

Contract Pricing and Pricing Fundamentals

10:00am-1:15pm ET

- June 2-3, 2025
- October 28-29, 2025

Contractors Purchasing Systems Review (CPSR)

10:00am-1:15pm ET

- June 4-5, 2025
- October 22-23, 2025

Ethics and Compliance in Government Contracting

10:00am-1:15pm ET

- February 26-27, 2025
- July 16-17, 2025

Federal Grants Fundamentals

2:00-3:30pm ET

- August 12, 14, 19, 21, 26, 28 and September 2, 4, 2025

Government Contracts Compliance and Cybersecurity

10:00am-1:15pm ET

- February 19-20, 2025
- June 24-25, 2025
- September 24-25, 2025

Government Contracting Fundamentals

10:00am-3:30pm ET

- February 10-13, 2025
- May 5-8, 2025
- August 4-7, 2025
- November 10-13, 2025



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Masters Academy in Government Contracting

10:00am-1:15pm ET

- April 14-18, & 21-24, 2025
- December 8-12 & 15-18, 2025

Negotiation Strategies and Techniques

10:00am-1:30pm ET

- March 17-20, 2025
- July 7-10, 2025
- December 1-4, 2025

Subcontract Management

10:00am-1:15pm ET

- March 5-6, 2025
- June 11-12, 2025
- November 5-6, 2025

The FAR Workshop

10:00am-2:30pm ET

- May 13-15, 2025
- September 30-October 2, 2025

Timekeeping for Government Contracting

10:00am-1:15pm ET

- March 3-4, 2025
- September 10-11, 2025

Essentials of Doing Business with the Federal Government

2:00-3:30pm ET, Wednesdays

- September 3 – November 12, 2025