

#### Season 2023 Episode 4

#### FAR Part 7 (Acquisition Planning), Part 10 (Market Research), and Part 11 (Describing Agency Needs)

#### Guest: Matt Keller







## FAR Part 7 – Acquisition Planning







# Background/Overview







# What is an Acquisition Plan?







# When Should Acquisition Planning Begin?







## Who is Responsible for Planning?







### Contents of The Acquisition Plan







#### Inherently Governmental Functions





#### FAR Part 10 – Market Research







### What is the Purpose of Market Research?







#### Market Research Techniques





## FAR Part 11 – Describing Agency Needs







# Policy







#### **Design Specifications**

VS.

#### **Functional Specifications**







# Equipment Purchases Brand Name or Equivalent

# (Brand Name or Equivalent)







### Delivery or Performance Schedules







# Liquidated Damages







# **Priorities and Allocations**





See you on Wednesday, March 8<sup>th</sup> for Episode 5 covering FAR Parts 8 (Required Sources of Supplies and Services), 38 (Federal Supply Schedule Contracting), 39 (Acquisition Information Technology), and 51 (Use of **Government Sources by Contractors)!** 

