





Regulatory Requirements

FAR 52.216-7 Allowable Cost and Payment clause:

- Applies to solicitations and contracts when a costreimbursement contract or a time-and-materials contract (other than a contract for a commercial product or commercial service) is contemplated.
- Permits billings of indirect costs based on provisional rates
- Requires submission of final indirect cost pools and allocation bases in accordance with FAR Subpart 42.7
- Requires incurred cost proposal to be submitted to Contracting Officer (or cognizant Federal agency official) and auditor within the 6-month period following the expiration of each of its fiscal years.

Developing An Incurred Cost Proposal Checklist

Identify the Applicable Clauses and Guidance

FAR:

- 52.216-7 Allow Cost and Payment
- 42.7 Indirect Cost Rates
- 31.2 Contracts with Commercial Organizations
- 31.109 Advance agreements.

Other Guidance:

- DCAA Contract Audit Manual
- A Guide for Indirect Cost Determination (Department of Labor)



Developing An Incurred Cost Proposal Checklist



- Determine the Need for and Purpose of the Checklist
- Review Each Clauses for Actionable, Compliance-Related Items
- Review FAR Prescriptions for Actionable, Compliance-Related Items
- Review Internal and External Audit Programs and the Results of Previous Audit Reports



Developing An Incurred Cost Proposal Checklist

- ☐ Identify the Need for Documentation to Support Compliance:
 - Forms
 - Workflows
 - Reports
 - Audits



- ☐ Identify Specific Actionable, Compliance— Related Items and Audit Elements to Include within the Checklist
- ☐ Identify and Review Existing Checklists
 Created by the Government
- ☐ Create the Checklist





Indirect Cost Proposal Checklist Non-Profits and Commercial Organizations

- Administrativedocuments:
 - Organizational chart,
 - 1b. Nonprofits Narrative explaining compliance with 2 CFR §200.430(a)(1)(2) & (3) and the standards for documentation of personnel expenses.
 - Commercial Narrative explaining the standards for documentation of personnel expenses in compliance with FAR 9.106-4 and SF-1408.
 - For both entities, an example of an employee timesheet for a pay period, providing for distribution of hours to direct/indirect functions.
 - 1c. Signed Cost Policy Statement.
- An indirect cost rate proposal(s) providing the following:
 - 2a. Personnel Costs Worksheet, including fringe benefits breakdown.
 - Allocation of Personnel Worksheet, providing indirect/direct time charges.
 - Fringe Benefits Worksheet,
 - 2d. Statement of Total Costs, supporting the indirect and direct costs incurred by expense category, identified by Federal agency, specific government grant, contract, and other non-government activities.
 - Statement of Indirect Costs, including indirect cost pool(s), allocation base(s), and indirect cost rate(s) proposed.
- Audited financial statements, if available. If audited financial statements are not available, IRS Form 990
 (non-profits) or compilation/review financial statements (for-profits) for the final rate proposal. Approved
 budget for provisional proposal, if needed. Note: The Statement of Total Costs (2d. above) must reconcile
 to Financial Statements. If not, please provide a reconciliation statement.
- 4. Certification that the indirect cost rate proposal was prepared in a manner consistent with the applicable cost principles set forth in 2 CFR Part 200, Subpart E & Appendix IV for non-profits (all proposals with financial data), or the Federal Acquisition Regulation (Part 31) for commercial organizations (final rate proposals only). The certificate must be signed on behalf of the organization by an individual at a level no lower than vice-president or chief financial officer for the organization.
- 5. A listing of grants and contracts by Federal agency, subagency, program office funding source, award amount, period of performance, and the indirect cost (overhead) limitations (if any) applicable to each, such as, ceiling rates or amounts restricted by administrative or statutory regulations, applicable to the period(s) of the proposal(s). This listing must be supported with copies of the approved federal grants or contracts notification awards (1st page).

Note: For organizations receiving funding from DOL's Employment and Training Administration (ETA), please ensure that the proposed individual compensation (salary and bonus) complies with the salary limitations established in ETA's TEGL 5-06. The Office of Job Corps has similar salary limitations. See our website for additional details. Two additional proposal worksheets (see 2b. and 2d above) may be needed to show ETA and/or Job Corps rates reflecting unallowable compensation and prorated amounts. If you have any questions, contact CPDD.





D. Indirect Cost Proposal-CPDD's Review Procedures

Some issues that may be raised by a CPDD negotiator during, or after, the review of an indirect cost rate proposal, usually result from the following procedures. Knowing these procedures while preparing an indirect cost proposal, organizations may enable us to avoid such issues from occurring.



- Review the organization chart for a visual picture of the flow of responsibility, identification of areas of common costs, and the location of those areas in which federally-funded activity exists
- Perform a mathematical verification of the proposal.
- Determine that the proposal reconciles with the supporting audit, official budget or financial statements.
- Review the financial statements and audit report for any indication of activities which may
 have been omitted from the indirect cost proposal, i.e., the omission of restricted fund
 costs or the existence of an affiliated organization receiving supportive service from the
 parent organization.
- Determine that the itemized costs in the indirect cost pool pertain to functions that are supportive of all direct activity.
- Determine that costs that are statutorily unallowable, or for reasons of non-allocability, have been eliminated from the indirect cost pool. Determine whether these unallowable or non-allocable items should be added to the distribution/allocation base.
- Determine that "pass-through" funds have been excluded from the base.
- Review and analyze direct costs for the determination of:
 - a. Consistency in charging specific items of cost.
 - b. The selection of an appropriate base for allocating indirect costs.
- Review the contract/grant budget and payments, or contractor/grantee records, for determination of: (if deemed feasible under the circumstances)
 - The direct funding of indirect costs.
 - Any limitations placed upon the full recovery of indirect costs, i.e. ceiling rates or amounts.
 - Total Federal funds involved.
- Check with the appropriate Federal Program Manager for any problems he/she may be aware of relating to the charging of costs.

E. Administration Limits and Indirect Cost Claims

Various DOL funding instruments have statutory or regulatory limitations on the costs of "administration". These costs can be both personnel and non-personnel and both direct and





indirect. The costs of administration are those portions of reasonable, necessary and allowable costs associated with the overall program management and administration and which are not directly related to the provision of services to participants or otherwise allocable to the program cost objectives/categories.

Based on the above information, the statutory or regulatory limitation affects the combined claims for indirect costs and direct administration costs. Generally, direct administration costs differ from indirect charges in that the latter are considered organization-wide costs.

Examples of functions that are classified as direct "administration" are as follows:

- Overall program management, program coordination, and office management functions, including the salaries and related costs of the executive director, project director, and project evaluator when directly allocated.
- Preparing program plans, budgets schedules, and related amendments.
- Monitoring of programs, projects, sub-recipients and related systems and processes.
- Developing systems and procedures, including management information systems, for assuring compliance with program requirements.
- Preparing reports and other documents related to the program requirements.
- Evaluating program results against stated objectives; and
- Performing administration services such as program specific payroll, accounting, auditing or legal activities.

Examples of non-labor costs for direct administration include:

- Costs for goods and services required for administration of the program, including such goods and services as the rental or purchase of equipment, utilities, office supplies, postage, and rental and maintenance of office space.
- Travel costs incurred for official business in carrying out program management and administrative activities.







- The DCAA (Incurred Cost Electronically) ICE is an EXCEL spreadsheet that provides contractors with a standard user-friendly electronic package to assist in preparing timely and adequate incurred cost submissions.
- Includes all schedules required for an adequate submission per FAR 52.216-7.
- Updates are performed electronically and the linking feature updates all impacted schedules.
- ICE creates an inventory of electronic files that can be used in subsequent years to compare costs and facilitate submission preparation
- The submission of an adequate proposal may expedite contract closings.



Required Submission Schedules FAR 52.216-7(d)(2)(iii) (referenced to ICE model)

Schedule A Summary of Indirect Expense Rates

Schedules B, C, D Indirect Cost Pools

Schedule E Claimed Allocation Bases

Schedule F Cost of Money

Schedule G Booked and Claimed Direct Costs

Schedule H Direct Costs by Contract at Claimed Rates

Schedule H-1 Government Participation by Pool

Schedule I Cumulative Allowable Cost Worksheet

Schedule J Subcontract Information

Schedule K Hours and Amounts on T&M Contracts

Schedule L
 Payroll Reconciliation

Schedule M Accounting/Organization Changes

Schedule N Certificate of Indirect Costs

Schedule O Contract Closing Information



Schedule A Summary of Indirect Expense Rates

COST ELEMENT	CLAIMED	REFERENCE
Overhead		
POOL	510,610	SCHED C (1)
BASE	656,824	SCHED E
O/H RATE	77.74%	
General and Administrative	(G&A) Expenses	
POOL	271,023	SCHED B
BASE	3,151,320	SCHED E
G& A RATE	8.60%	



Schedules B, C, D – Indirect Cost Pools

Salarie & Wages	ACCOUNT NUMBER	DESCRIPTION	TOTAL PER G/L, F/S & TRIAL BAL.	ADJUSTMENT	CLAIMED	Reference	
Regal Fees 1,744 1,744 8330 Audit Fees 32,361				ADJUSTAL IVI		Reference	_
Same		_	•		•		
S501 Travel 12,987		_	•		•		
Sto				(1.205)	•		
S505 Advertising & Promotion 354 (287) 67			•		11,052		
S522 Bad Debts 3,018 (3,018) -					67		
S520		_			-		
S523 Conventions/Seminars 7,936 (319) 7,617 S527 Interest Expense 1,001 (1,001) - S528 Holiday 2,321 2,321 S540 Vacation 5,812 5,812 S530 Sick Leave 987 987 S531 Personal Absence 1,082 1,082 S532 Employee FICA 3,815 3,815 S535 FUI 183 183 S536 SUI 910 910 S537 Workers' Compensation 515 515 S549 Health Insurance 8,912 8,912 S550 Life Insurance 1,087 1,087 S551 Pension Plan 12,318 (1,883) 10,435 S552 Miscellaneous 3,357 3,357 SUBTOTAL 197,626 (8,287) 189,339 Intermediate Allocations:			•	(5,515)	6.435		
S527		Conventions/Seminars	•	(319)	•		
S528 Holiday 2,321 2,321 5,812 5,813 5,815 5,812 5,815 5,815 5,815 5,815 5,815 5,815 5,815 5,815 5,815 5,910 5,9			•		-		
Sido Vacation Sido Sick Leave 987 98		•	•	(-,)	2.321		
Sign		•	•		•		
Signature Sign	8530	Sick Leave	987		987		
Signature Sign	8531	Personal Absence	1,082		1,082		
Since Suli	8532	Employee FICA	3,815		3,815		
S537 Workers' Compensation S15 S15 S49 Health Insurance 8,912 8,912 8,912 S549 Health Insurance 1,087 1,087 1,087 S550 Life Insurance 1,087 1,087 1,087 S551 Pension Plan 12,318 (1,883) 10,435 3,357 3,357 SUBTOTAL 197,626 (8,287) 189,339 SUBTOTAL SUBTOTAL 220,777 S12 Sched D (1) SUBTOTAL 220,777 (8,287) 212,490 SUM SCHED H R & D Mat'l,Trvl,ODC(Sum SCH H) 9,724 9,724 SUM SCHED H R & D Labor (Sum SCH H) 14,287 14,287 SUM SCHED H R & D Overhead(Sum SCH H & SCH E) 11,822 (715) 11,107 SUM SCHED H B & P Mat'l,Trvl, ODC(Sum SCH H) 6,485 6,485 SUM SCHED H B & P Labor (Sum SCH H) 9,525 9,525 SUM SCHED H B & P Deabor (Sum SCH H) 9,525 9,525 SUM SCHED H B & P Overhead(Sum SCH H & SCH E) 7,882 (477) 7,405 SUM SCHED H	8535	FUI	183		183		
S549 Health Insurance 8,912 8,912 8,912 8,950 1,087 1,	8536	SUI	910		910		
S550 Life Insurance 1,087 1,087 1,087	8537	Workers' Compensation	515		515		
S551 Pension Plan 12,318 (1,883) 10,435	8549	Health Insurance	8,912		8,912		
Signature Sign	8550	Life Insurance	1,087		1,087		
SUBTOTAL 197,626 (8,287) 189,339	8551	Pension Plan	12,318	(1,883)	10,435		
Docupancy 23,151 Sched D (1) SUBTOTAL 220,777 (8,287) 212,490 IR & D Mat1,Trv1,ODC(Sum SCH H) 9,724 9,724 SUM SCHED H IR & D Labor (Sum SCH H) 14,287 14,287 SUM SCHED H IR & D Overhead(Sum SCH H & SCH E) 11,822 (715) 11,107 SUM SCHED H B & P Mat1,Trv1, ODC(Sum SCH H) 6,485 6,485 SUM SCHED H B & P Labor (Sum SCH H) 9,525 9,525 SUM SCHED H B & P Overhead(Sum SCH H & SCH E) 7,882 (477) 7,405 SUM SCHED H	8552	Miscellaneous	3,357		3,357		
Occupancy 23,151 - 23,151 Sched D (1) SUBTOTAL 220,777 (8,287) 212,490 IR & D Mat'l,Trvl,ODC(Sum SCH H) 9,724 9,724 SUM SCHED H IR & D Labor (Sum SCH H) 14,287 14,287 SUM SCHED H IR & D Overhead(Sum SCH H & SCH E) 11,822 (715) 11,107 SUM SCHED H B & P Mat'l,Trvl, ODC(Sum SCH H) 6,485 6,485 SUM SCHED H B & P Labor (Sum SCH H) 9,525 9,525 SUM SCHED H B & P Overhead(Sum SCH H & SCH E) 7,882 (477) 7,405 SUM SCHED H		SUBTOTAL	197,626	(8,287)	189,339		
SUBTOTAL 220,777 (8,287) 212,490 IR & D Mat'l, Trvl, ODC(Sum SCH H) 9,724 9,724 SUM SCHED H IR & D Labor (Sum SCH H) 14,287 14,287 SUM SCHED H IR & D Overhead(Sum SCH H & SCH E) 11,822 (715) 11,107 SUM SCHED H B & P Mat'l, Trvl, ODC(Sum SCH H) 6,485 6,485 SUM SCHED H B & P Labor (Sum SCH H) 9,525 9,525 SUM SCHED H B & P Overhead(Sum SCH H & SCH E) 7,882 (477) 7,405 SUM SCHED H	Intermediate A	llocations:					
IR & D Mat'l, Trv1, ODC(Sum SCH H) 9,724 9,724 SUM SCHED H IR & D Labor (Sum SCH H) 14,287 14,287 SUM SCHED H IR & D Overhead(Sum SCH H & SCH E) 11,822 (715) 11,107 SUM SCHED H B & P Mat'l, Trv1, ODC(Sum SCH H) 6,485 6,485 SUM SCHED H B & P Labor (Sum SCH H) 9,525 9,525 SUM SCHED H B & P Overhead(Sum SCH H & SCH E) 7,882 (477) 7,405 SUM SCHED H		Occupancy	23,151	_	23,151	Sched D (1)	
IR & D Labor (Sum SCH H) 14,287 14,287 SUM SCHED H IR & D Overhead(Sum SCH H & SCH E) 11,822 (715) 11,107 SUM SCHED H B & P Mat'l,Trvl, ODC(Sum SCH H) 6,485 6,485 SUM SCHED H B & P Labor (Sum SCH H) 9,525 9,525 SUM SCHED H B & P Overhead(Sum SCH H & SCH E) 7,882 (477) 7,405 SUM SCHED H		SUBTOTAL	220,777	(8,287)	212,490		
IR & D Overhead(Sum SCH H & SCH E) 11,822 (715) 11,107 SUM SCHED H B & P Mat'l, Trvl, ODC(Sum SCH H) 6,485 6,485 SUM SCHED H B & P Labor (Sum SCH H) 9,525 9,525 SUM SCHED H B & P Overhead(Sum SCH H & SCH E) 7,882 (477) 7,405 SUM SCHED H		IR & D Mat'l, Trvl, ODC (Sum SCH H)	9,724		9,724	SUM SCHED H	
B & P Mat'l, Trvl, ODC(Sum SCH H) 6,485 6,485 SUM SCHED H B & P Labor (Sum SCH H) 9,525 9,525 SUM SCHED H B & P Overhead(Sum SCH H & SCH E) 7,882 (477) 7,405 SUM SCHED H			14,287		14,287	SUM SCHED H	
B & P Labor (Sum SCH H) 9,525 9,525 SUM SCHED H B & P Overhead(Sum SCH H & SCH E) 7,882 (477) 7,405 SUM SCHED H		IR & D Overhead(Sum SCH H & SCH E)	11,822	(715)	11,107	SUM SCHED H	
B & P Overhead(Sum SCH H & SCH E) 7,882 (477) 7,405 SUM SCHED H		B & P Mat'l, Trvl, ODC(Sum SCH H)	6,485		6,485	SUM SCHED H	
<u> </u>		B & P Labor (Sum SCH H)	9,525		9,525	SUM SCHED H	
TOTAL G & A EXPENSE POOL 280,502 (9,479) 271,023		B & P Overhead(Sum SCH H & SCH E)	7,882	(477)	7,405	SUM SCHED H	
TOTAL G & A EXPENSE POOL 280,502 (9,479) 271,023					-		
		TOTAL G & A EXPENSE POOL	280,502	(9,479)	271,023		



Schedule E - Claimed Allocation Bases

PER G/L

PER G/L, F/S

	& TR	IAL BAL/FS	ADJUSTMENTS		CLAIMED	Ref.		
Overhead Pool	s	543,522	\$	(32,912) \$	510,610	Sched C (1)		
Overhead Base:								
Total Contract Labor	\$	633,012		\$	633,012	Summary Sched H		
IR&D Labor		14,287			14,287	Summary Sched H		
B&P Labor		9,525			9,525			
Total Overhead Base	\$	656,824	\$	- \$	656,824			
Overhead Rate		82.75%			77.74%			

G&A Pool	\$	280,502	\$	(9,479)	\$ 271,023	Sched B
G&A Base:						
Contract Labor					\$ 633,012	Summary Sched H
Contract Travel					34,563	Summary Sched H
Contract Material					842,981	Summary Sched H
Other Direct Costs					172,105	Summary Sched H
Subcontracts					944,841	Summary Sched H
Subtotal = DIRECT COSTS					\$ 2,627,502	
General Ledger Overhead (before	adjustments	s)			543,522	Sched C (1)
Less: IR&D/B&P O/H transferre	to G & A	pool.				
IR &D O/H (at G/L rate)		_			(11,822)	SCHED B
B&P O/H (at G/L rate)					(7,882)	SCHED B
Other Misc Adjustments to G&A	Base (pro	vide detailed	suppor	t)		
G&A Base - Total Cost Input (exludes IR	&D/B&P and	(COM))	\$ 3,151,320	
G&A Rate					8.60%	



Schedule F – Facilities Cost of Money

Computing C	OM Rate:		
	Treasury		
	Rate	Mos.	COM Rate
Apr - Jun 08	4.750%	3.00	1.188%
Jul - Dec 08	5.125%	6.00	2.563%
Jan - Mar 09	5.625%	3.00	1.406%
			5.157%
Months percen adjust as neede	_	r demonstra	ation purposes -

		1. Applicable	2. Accumulation	3. Allocation of	4 Total Net	5. COM for Cos	6. Allocation	7. Facilities
Company 1		Cost of Money	& Distribution of	Undistributed	Book Value	Accounting	Base For	Capital COM
	D : 1 20	-		Chaisthoutea	DOOK VAIGE	_		•
Cost Accountin		Rate	NBV			Period	Period	Factors
	Recorded	5.16%	69,761	(Basis Of Allocation)	(Column 2+3)	(Column 1*4)	In units	(Column 5/6)
Business	Leased Property		162,290				of measure	
Unit	Corporate/Group						(Note 1)	
Facilities	Total		232,051					
Capital	Undistributed		193,290					
	Distributed		38,761					
			•	*				
Overhead	Cost of Money Ove	rhead	30,345	168,162	198,507	10,237	656,824	0.01559
Pools	Unused		-	-	-	-	-	0.00000
	LESS: COM on IR&	:D/B&P Labor:						
	Cost of Money Ove	rhead				(371)	(23,812)	0.01559
	Unused					-	-	0.00000
	Subtotal					9,866		
G&A	G & A		8,416	25,128	33,544	1,730		
Expense Pools	ADD: COM on IR&	kD/B&P Labor				371	•	
	Subtotal:					2,101	3,151,320	0.00067
TOTAL			38,761	193,290	232,051	11,967	•	



Schedule G Booked and Claimed Direct Costs

DESCRIPTION *	AMOUNT PER GENERAL LEDGER *	ADJUSTMENTS	AMOUNT CLAIMED	Ref.
Direct Labor	656,824		656,824	Summary Sch H
Travel	35,173	(1,687)	33,486	Summary Sch H
Material	843,192		843,192	Summary Sch H
Other Direct Cost	187,493	(3,183)	184,310	Summary Sch H
Subcontracts	944,841		944,841	Summary Sch H
TOTAL DIRECT COSTS	2,667,523	(4,870)	2,662,653	
		(4,870)		Summary Sch 1

^{*} Includes IR&D/B&P direct costs



Schedule H - Direct Costs by Contract at Claimed Rates

JOB ORDER	Prime CONTRACT NUMBER	SUBCONTRACT NUMBER	Total Labor	Travel	Material	ODC	Sub- Contracts	Total Direct Costs	Claimed O/H O/H	Direct Costs Plus O/H	G&A Base (TCI)	Claimed G &A Applied	Total Costs	O/H COM Applied	G & A COM Applied	Total COM	Grand Total
A. COST TYP																	
1201	N00039-90-C-0873																
	Claimed		122,113	5,231	115,068	43,630	87,912	373,954	94,931	468,885	468,885	40,324	509,209	1,904	314	2,218	511,427
	Not Claimed		-	1,687		3,183		4,870	-	4,870	4,870	419	5,289	-	3	3	5,292
1203	N00040-90-C-0874		16,387	836	312	1,212	15,341	34,088	12,739	46,827	46,827	4,027	50,854	255	31	286	51,140
1204		Clark Inc. subk	8,973	87	9,687	632	7,888	27,267	6,976	34,243	34,243	2,945	37,188	n/a	n/a		37,188
A. TOTAL CO	OST TYPE		147,473	7,841	125,067	48,657	111,141	440,179	114,646	554,825	554,825	47,715	602,540	2,159	348	2,507	605,047
R OTHER E	EXIBLY PRICED:																
1205	N000060-90-C-0913		210.312	8.932	38,643	59,613	89,732	407,232	163,497	570,729	570,729	49.083	619.812	3,279	382	3,661	623,473
	HER FLEXIBLY PRICED		210,312	8,932	38,643	59,613	89,732	407,232	163,497	570,729	570,729	49,083	619,812	3,279	382	3,661	623,473
B. TOTAL OF	ILK TELABET FIGUE		210,512	0,752	30,043	29,013	67,732	407,232	105,477	370,723	270,723	47,000	015,012	3,273	302	3,001	025,475
C. VAR. TIME	& MATERIAL:																
1301	N00022-96-D-0111							_	_								
	Task Order No. 1		5,300	382	1,000			6.682	4,120	10.802	10,802	929	11.731	83	7	90	11.821
	Task Order No. 2		2,882	421	500			3,803	2,240	6,043	6.043	520	6,563	45	4	49	6,612
1305	F66777-97-D-0112		-,					-,	-,	-	-,		-,	-		-	-
	Task Order No. 1		2.911	171	750			3.832	2,263	6.095	6.095	524	6.619	45	4	49	6,668
C. TOTAL VA	R. TIME & MATERIAL		11,093	974	2,250		-	14,317	8,623	22,940	22,940	1,973	24,913	173	15	188	25,101
									-,								
D. VAR-FIXE	D PRICE:																
			99,819	5,338	16,724	12,914	147,318	282,113	77,599	359,712	359,712	30,935	390,647	1,556	241	1,797	392,444
D. TOTAL VA	R-FIXED PRICE		99,819	5,338	16,724	12,914	147,318	282,113	77,599	359,712	359,712	30,935	390.647	1,556	241	1.797	392,444
				-,							,			-,		-,	
F VARIOUS	COMMERCIAL WORK:																
E. VARIOUS	COMMERCIAL WORK:		164,315	11,478	660,297	50,921	596,650	1,483,661	127,738	1,611,399	1,611,399	138,580	1,749,979				1,749,979
E TOTAL VA	RIOUS COMMERCIAL WORK		164,315	11,478	660,297	50,921	596,650	1,483,661	127,738	1,611,399	1,611,399	138,580	1.749.979				1,749,979
E. IOIAL VA	RIOUS COMMERCIAE WORK		104,515	11,470	000,297	N,321	350,030	1,403,001	121,130	1,011,355	1,011,393	130,300	1,743,313				1,747,777
TOTAL CONT	TRACT COSTS		633,012	34,563	842,981	172,105	944,841	2,627,502	492,103	3,119,605	3,119,605	268,286	3,387,891	7,167	986	8,153	3,396,044
	IR&D		14,287	366	126	9,232		24,011	11,107	35,118							
	B&P		9,525	244	85	6,156		16,010	7,405	23,415							
TOTAL IR&D	/B&P		23,812	610	211	15,388		40,021	18,512	58,533							
GRAND TOTA	<u>л</u>		656,824	35,173	843,192	187,493	944,841	2,667,523	510,615								
_																	



Schedule H-1 Government Participation

	Overhead			G&A		
Contract Type	Base Amount	<u>%</u>		Base Amount	<u>%</u>	Ref.
Cost-Type	147,473	22.5%		554,825	17.8%	SCHED H
Flexibly Priced	210,312	32.0%		570,729	18.3%	SCHED H
T&M	11,093	1.7%		22,940	0.7%	SCHED H
Fixed Price	99,819	15.2%		359,712	11.5%	SCHED H
Commercial	164,315	25.0%		1,611,399	51.7%	SCHED H
IR&D/B&P	23,812	3.6%		-	0.0%	SCHED H
Total	656,824	100.0%		3,119,605	100.0%	
			-			

Note: The purpose of this schedule is to present a general overview of the extent that cost-type and flexibly priced contracts participate in the absorption of indirect expenses



Schedule I – Cumulative Direct & Indirect Costs Claimed & Billed

					Unsettled	Claimed Direc	t							
				Prior	And Indire	ct Costs Using	ı							
			Subject	Years	CI	aimed	Total	Less	Net	<u>c</u>	umulative Bille	d (Manual Entry)		
			To	Settled	Prior Year	Current Year	Cumulative	Contract	Cumulative		Date Cost		Over	Physically
			Penalty	Total	Costs	Costs	Settled or	Limitations	Settled or		Billed		(Under)	Complete
		<u>Order</u>	<u>Clause</u>	Costs	FYE	FYE	Claimed	Rebates/C	Claimed	PV No.	<u>Through</u>	Amount	<u>Billing</u>	
Contract No.	Subcontract No.	No.	Note (2)	Note (3)	Note (4)	Note (4)		Note (5)	Note (6)					(Note 7)
Cost Type & Flexibly Price	ced:					SCHED H								
N00039-90-C-0873		1201	Yes	-	126,821	511,427	638,248		638,248	18	2/28/2009	640,110	1,862	
N00040-90-C-0874		1203	Yes	382,595	2,867,500	51,140	3,301,235		3,301,235	30	3/31/2009	3,295,110	(6,125))
	Clark Inc. subk	1204	-	359,626	555,311	37,188	952,125		952,125	24	1/31/2009	960,100	7,975	Yes
N000060-90-C-0913		1205	Yes	591,362	443,916	623,473	1,658,751		1,658,751	. 33	3/31/2009	1,640,426	(18,325)	Yes
Subtotal Cost Type & Flo	exibly Priced						6,550,359		6,550,359			6,535,746	(14,613))
										•				=
Time & Material:						SCHED K								
N00022-96-D-0111		001	-	-	-	10,601	10,601	-	10,601	6	12/31/2008	10,848	247	Yes
N00022-96-D-0111		002	-	-	-	5,950	5,950	-	5,950	6	12/31/2008	5,000	(950))
F66777-97-D-0112		001	-	-	-	6,000	6,000		6,000	. 2	12/31/2008	5,750	(250)	<u>)</u>
Subtotal Time & Materia	l Contracts						22,551	: :	22,551			21,598	(953)	<u>]</u>
Total - Cost/Flexibly Pric	ced and Time & Mat	erial Co	ontracts				6,572,910		6,572,910			6,557,344	(15,566))



Schedule J – Subcontract Information

Cost-type subcontracts issued under flexibly priced prime contracts: Yes X No

Cost-type subcontrac	cts issued under flex	ibly priced prime cor	ntracts: Yes <u>X</u> N	lo				
		SUBCONTRACTOR'S	POINT OF CONTACT	SUBCONTRACT	Performa	nce Period	INCURRED	AWARD
SUBCONTRACT NO.	PRIME CONTRACT NO.	NAME & ADDRESS	AND PHONE NO.	VALUE	From	To	IN FY 2009	TYPE
P.O. #XYZ0998R	N00039-05-C-0873	Small Company 1445 Southpark Blvd. Buffalo, NY 14206	Ms. Donna Charleston Marketing Manager (716) 883-8700 X317	\$110,500	3/16/2006	6/30/2009	\$87,912	CPFF
P.O. #XYZ0776R	N00040-05-C-0874	Tanza Enterprises 87B Executive Park Fairfax, VA 22033	Mr. Mike Tanza President (703) 983-5640	\$895,000	4/20/2006	12/2//2010	\$15,341	CPFF
P.O. #XYZ01032R	Subcontract to Clark Inc. Prime N00039-05-C-0875	Argonautics, Inc. 555 Ocean Parkway Anaheim, CA 92803	Mr. Ted Kessel Marketing Manager (714) 998-2000 X12	\$152,500	7/25/2008	10/16/2011	\$7,888	CPFF
P.O. #XYZ1213R	N00060-05-C-0913	D\$K Corporation 3559 Vaulting Road York, PA 17405	Ms. Jane Matthews Marketing (717) 992-7800	\$236,135	10/12/2008	3/15/2009	\$49,732	CPFF
P.O. #XYZ0822R	N00060-05-C-0913	Aristeo Associates 546 Arroyo Drive Carlsbad, NM 87112	Mr.Vince Aristeo President (504) 535-1600	\$100,000	5/14/2007	5/14/2008	\$40,000	CPFF

T&M/LH subcontracts issued under flexibly priced prime contracts: Yes No
Incentive subcontracts under flexibly priced prime contracts: Yes No
Subcontract orders based on cost issued under IDIQ prime contracts: Yes No
Inter-divisional/intercompany and FFP effort issued under flexibly priced prime contracts: Yes No



Schedule K - Hours and Amounts on Time & Material (T&M) Contracts

Contract Labor	Contract No. <u>N00022-96-D-0111</u>			2-96-D-0111	Contract No. <u>N00022-96-D-0111</u>			
Category (1)		Task: '001			Task:	Task: 002		
LABOR	В	ate (2)	Hrs	<u>Amount</u>	<u> Rate (2)</u>	<u>Hrs</u>	<u>Amount</u>	
Program Manager	\$	25.00	100	2,500	\$25.00	50	1,250	
Senior Engineer	\$	20.00	100	2,000	\$17.50	100	1,750	
Engineer	\$	15.00	200	3,000	\$12.50	100	1,250	
Analyst	\$	12.50	100	1,250	\$12.50	-	-	
Technical Typist	\$	7.00	50	350	\$7.00	_100	700	
TOTAL			550	9,100		350	4,950	
					-			
OTHER COSTS								
Material Costs (3)				1,000			500	
Travel Costs (3)				382			421	
	Sc	ched A						
G&A @:		8.60%	(4)	119			79	
Subtotal	i			1,501		_	1,000	
			_					
TOTAL			=	10,601		=	5,950	
Task Ceilings			=	25,000		_	12,500	

Explanatory Notes

- (1) Represents effort performed by the company. Any subcontract effort should be identified separately.
- (2) Represents rates specified in the contract which may be higher or lower than actual rates incurred.
- (3) Represents actual costs recorded in the cost records.
- (4) G&A applied at the claimed rate to Material (if not Value-added base) and Travel Costs.



Schedule L – Payroll Reconciliation

Acct No.	Description	General Ledger	Reference
	Direct Labor:	656,824	Summary SCHED H
	General & Administrative:		SCHED B
8310	Salaries	90,007	
8528	Holiday Wages	2,321	
8540	Vacation Wages	5,812	
8530	Sick Leave	987	
8531	Personal Absence	1,082	
	Overhead Pools:		SCHED C (x)
7001	Wages	33,060	
	Holiday Wages	20.181	
	Vacation	25,440	
8423	Siok Leave	14,318	
8425	Severance Pay (in full)	32,419	
	Intermediate Pools:		SCHED D (x)
8110	Occupancy Wages	23,280	
	Overtime Premium (in ODCs)	270	
	Overtime Premium	-	
	Other Adjustment to arrive at Total Payroll Distributed (Provide detailed support)	-	
	TOTAL LABOR DISTRIBUTION	906,001	
		PER IRS	
	1CT CTD	FORM 941	
	1ST QTR. 2ND QTR	228,479 228,236	
	2NDQTR 3rd QTR.	237,206	
	4th QTR.	220,167	
	Plus: Current Year Accrual	15,128	
	Minus: Prior Year Accrual	(33,214)	
	Other Adjustments	9,999	
	TOTAL PAYROLL	906,001	



Schedule M Accounting/Organization Changes, etc.

This schedule provides information related to the following:

- Significant decisions, agreements or approvals (e.g., pension plan, billing rates or contract ceilings)
- Significant accounting or organization changes (e.g., changes to indirect pool structure or mergers and acquisitions)



Schedule N - Certificate of Indirect Costs

Certificate of Final Indirect Costs Fiscal Year End - 3/31/2009

This is to certify that I have reviewed this proposal to establish final indirect cost rates and to the best of my knowledge and belief: 1. All costs included in the proposal ___<u>fidentify proposal and</u> datel to establish final indirect cost rates for <u>(identify period covered by rate)</u> are allowable in accordance with the cost principles of the Federal Acquisition Regulation (FAR) and its supplements applicable to the contracts to which the final indirect cost rates will apply; and 2. This proposal does not include any costs which are expressly unallowable under applicable cost principles of the FAR or its supplements. Signature: Name of Certifying Official:_ Date of Execution: FAR Part 52.242-4-- Certification of Final Indirect Costs. As prescribed in 42.703-2(f), insert the following clause: Certification of Final Indirect Costs (Jan 1997) (a) The Contractor shall --(1) Certify any proposal to establish or modify final indirect cost rates; (2) Use the format in paragraph (c) of this clause to certify; and (3) Have the certificate signed by an individual of the Contractor's organization at a level no lower than a vice president or chief financial officer of the business segment of the Contractor that submits the proposal. (b) Failure by the Contractor to submit a signed certificate, as described in this clause, may result in final indirect costs at rates unilaterally established by the Contracting Officer.



Schedule O – Contract Closing Info

		Performan	ce Period	Ready To	Contract Ceiling	Level of Effort Cumulative Hours			
Contract No.	Order No.	From	Ιο	Close(1)	Amount (2)	Fee(3)	Required	Actual	<u>Notes</u>
Cost Type:									
Subcontract-Clark Inc.		2/16/05	2/28/09	Yes	1,000,000	60,000	15,000	14,588	
N00060-95-C-0913	-	10/16/06	12/28/08	Yes	1,750,000	112,000	27,500	28,950	
Time & Material N00022-96-D-0111		7/1/06	12/31/08	Yes	25,000				

Preparation Notes:

- (1) Indicate whether the contract is ready to close based on all information available. If the contract is not ready to close (e.g., a contract modification is being pursued), the reasons why should be stated in a footnote:
- (2) Provide the overall contract ceiling amount before fee, for the type of contract.
- (3) Provide fee amount as provided by the contract. Include details of the fee computation for all flexibly priced incentive fee and level of effort type contracts, along with the contract modification used, in a footnote.



Other Schedules Provided by ICE

- Comparative Analysis by pool and account
- Compensation for Certain Contractor Employees per FAR 31.205-6(p)
- Identification of Prime Contracts Under Which the Contractor Performs as a Subcontractor
- Contract Brief



Common ICE Deficiencies

- Signed certification not included or not signed by at least a Vice President or CFO (schedule N)
- Lack of subcontractor information (schedule J)
- Not all intermediate allocations disclosed (sch. D)
- Unallowable costs not included in G&A base (sch. E)
- IR&D/B&P not fully burdened (sch. B)
- Physically complete contracts not shown on sch. I & O
- Government participation no calculated for all final indirect rates (schedule H-1)



Questions?



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